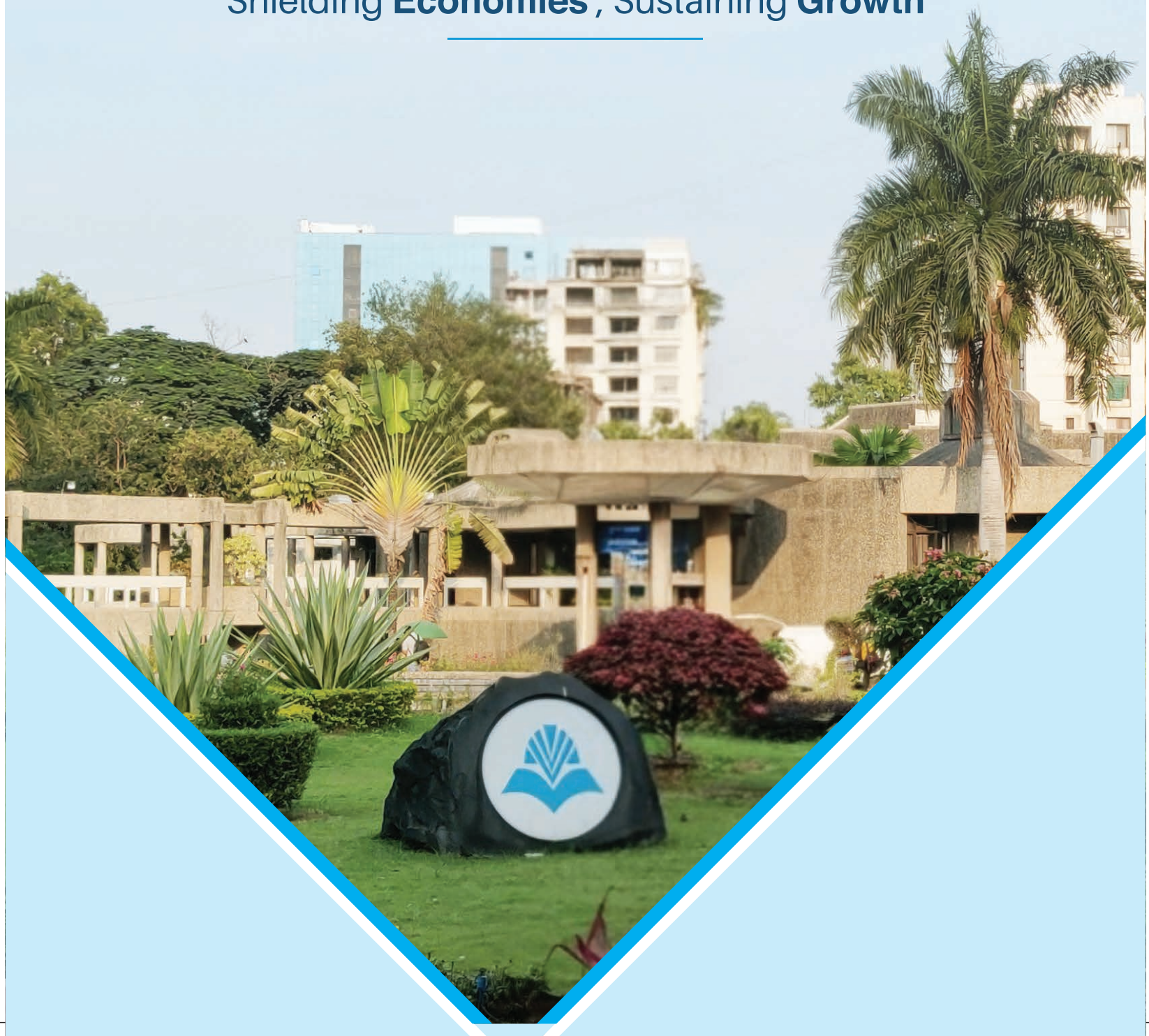




**NATIONAL
INSURANCE
ACADEMY**

PGDM Final Placements 2025-27

Shielding **Economies** , Sustaining **Growth**





SHIELDING ECONOMIES SUSTAINING GROWTH

Markets don't stay calm for long. Right now, global trade routes are rewriting themselves under the pressure of real-world conflicts, fractured logistics, and sudden economic shocks. It is messy, volatile, and highly unpredictable. Yet history shows that businesses and entire nations don't just endure these rough chapters they figure out how to rebuild better on the other side.

That turnaround isn't accidental. It requires a shield.

Risk management, insurance, and reinsurance are the quiet architecture keeping things moving when the ground shifts. At the National Insurance Academy, students learn to look directly into this chaos. They aren't just memorizing old textbooks, they are tracking real-time exposures—from volatile marine cargo lines and complex liability structures to the heavy mechanics of corporate reinsurance treaties.

We train our graduates to think on their feet, question assumptions, and make hard calls under pressure. They understand how to absorb systemic shocks so that industry doesn't stall. As your organization navigates a shifting global landscape, these young professionals bring the exact analytical grit and foresight needed to protect your operations today and back your expansion tomorrow.



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ABOUT NIA

National Insurance Academy was established in 1980 by the public sector insurance companies viz. Life Insurance Corporation of India, General Insurance Corporation of India, The New India Assurance Company, National Insurance Company, United India Insurance Company, and The Oriental Insurance Company under the aegis of Ministry of Finance - Government of India on 16th December 1980 in Mumbai to be the institute of excellence in learning and research in Insurance, Pension, and allied areas. The Academy shifted to Pune on 4th June 1990 after establishing state-of-the-art facilities for learning and research. National Insurance Academy (NIA) is an institution renowned for its rich cultural ambience and exceptional pedagogical approach.



ABOUT NIA

At NIA, we pride ourselves on nurturing young minds to become future leaders, equipped with the necessary knowledge and skills to navigate the complex and dynamic world of Insurance. Our faculty, comprising renowned experts and thought leaders in the field, brings a wealth of experience and knowledge to the table and is committed to delivering top-notch education that blends theoretical concepts with practical applications.

We encourage our faculty and students to engage in research and innovation that challenges existing paradigms and drives progress. We also have in-house publications like Bima Quest and Pravartak that offer a platform for sharing the views and ideas of research/theory/concepts.

The two-year full-time Post Graduate Diploma in Management (PGDM) with a focus on Insurance & Risk Management is approved by AICTE and accredited by NBA and has MBA equivalence by the Association of Indian Universities (AIU).

As a renowned institution for insurance studies in India, NIA has established itself as a premier choice for those seeking a comprehensive education in this field. NIA is committed to shaping the future of the insurance industry by empowering individuals with the knowledge, skills, and mindset to lead with purpose and make a positive impact.



VISION

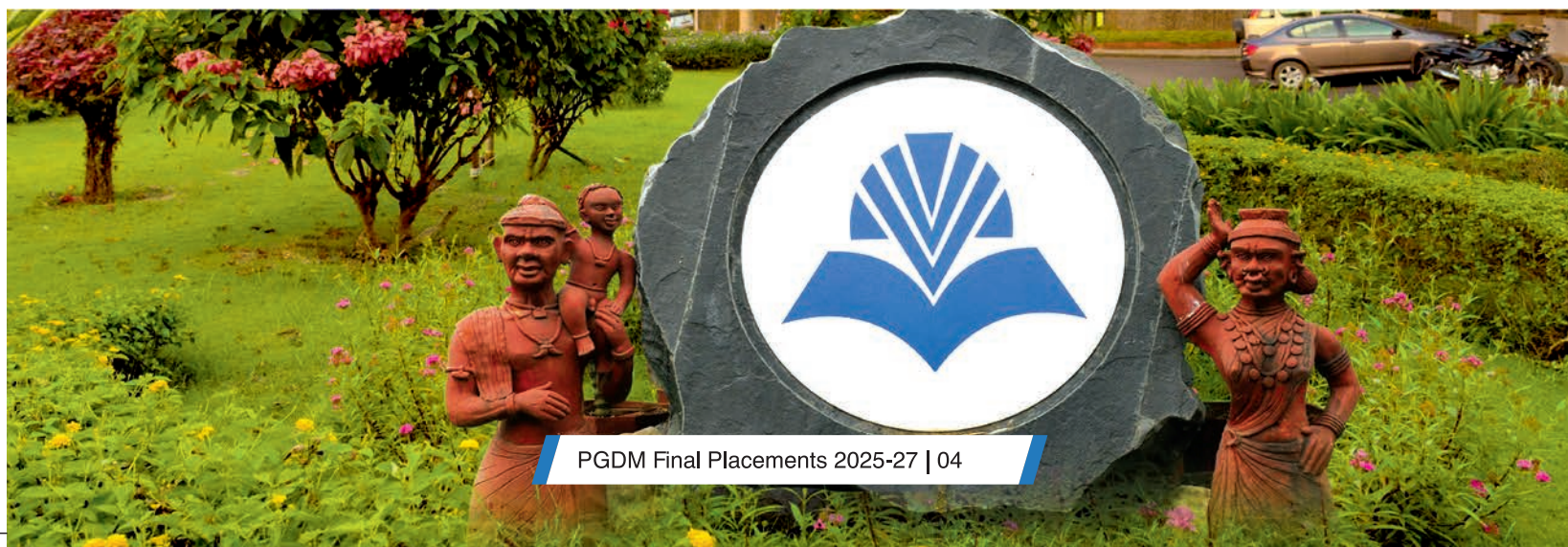
“NIA to be a global institution of excellence in learning and research in insurance, pension, and allied areas.”

MISSION

- To build capacities in the management of Insurance, Pension, and allied sectors .
- To create a stream of young talent for the Insurance, Pension, and allied sectors.
- To provide strategic approaches in the Management of Insurance, Pension, and allied sectors.
- To undertake and create an ambience for policy research in Insurance, Pension, and allied sectors.
- To promote learning, education, and training in Insurance, Pension, and allied sectors.

PROGRAMME EDUCATIONAL OBJECTIVES

- Develop practical implementation skills by emphasizing hands-on experiences and real-world applications of theoretical concepts.
- Cultivate essential industry competencies to prepare graduates for diverse roles by promoting critical thinking, problem solving, effective communication, and ethical decision making.
- Identify and select high-potential students focusing on insurance, pensions, and allied sectors, ensuring a talent pool aligned with industry needs while promoting career choices that reflect the institute's mission.
- Inculcate a culture of research and innovation by engaging students in policy research projects related to insurance and allied sectors, encouraging critical thinking and evidence-based decision-making.
- Enhance industry awareness by promoting a deep understanding of insurance and allied sectors through targeted educational and training programs for students and corporations.
- Encourage continuous learning and professional development to ensure that our graduates stay updated with industry trends and advancements.



GOVERNING BOARD



Ms. Girija Subramanian
Chairman-Governing Board
Chairman-cum-Managing Director
The New India Assurance Co. Ltd.



Mr. Hitesh Joshi
Chairman-cum-Managing
Director
GIC Re



Mr. R. Doraiswamy
CEO & MD
Life Insurance Corporation
of India



Mr. Ratnakar Patnaik
Managing Director
Life Insurance Corporation
of India



Mr. Debasish Prusty, IAS
Addnl. Secretary (Ins.)
Government of India, Ministry of
Finance, DFS



Ms. M. Rajeshwari Singh
Chairman-cum-Managing
Director
National Insurance Co. Ltd.



Mr. Dinesh Pant
Managing Director
Life Insurance Corporation
of India



Mr. Bhupesh S. Rahul
Chairman-cum-Managing
Director
United India Insurance Co. Ltd.



Mr. Sanjay Joshi
Chairman-cum-Managing
Director
The Oriental Insurance Co. Ltd.



Dr. Lavanya R. Mundayur
Chairman-cum-Managing
Director
Agriculture Insurance Co.
of India Ltd.



Mr. R. Chander
Managing Director
Life Insurance
Corporation of India



Prof. Anil B. Suraj
Law & Public Administration,
Faculty
Indian Institute of
Management Bangalore



Mr. G. N. Bajpai
Chairman
Goveva Private Limited



Mr. B. C. Patnaik
Director
National Insurance Academy



Mr. Sanjay Vijay
Founder & Principal Consultant
Optimal Corporate Solutions

DIRECTOR'S MESSAGE



“

Dear Recruiters,

It's my pleasure to connect with you! The National Insurance Academy (NIA), with its 44-year legacy, has always been about nurturing talent and shaping the future of the insurance industry. We are incredibly excited to invite you to be a part of our Final Placement Program of Batch 2025-27.

At NIA, we believe in creating a space where learning is dynamic and collaborative. Our mission is to create skilled professionals with a strong foundation in insurance and management subjects who can contribute to the growth and success of the industry. We believe in nurturing talent and equipping our students with practical exposure through on-the-job training, industrial visits, seminars, and alumni sessions to thrive in today's fast-paced insurance landscape.

Your guidance and mentorship are invaluable in shaping our students. We are deeply grateful for the continued trust of our long-standing industry partners, and we are thrilled to welcome new organizations into the NIA family. We are looking forward to working with you to provide our students with opportunities to contribute their fresh perspectives and skills to the growth of your esteemed organization and the insurance industry.

We truly appreciate your commitment to our students. Let's make this a successful and fulfilling placement season for everyone involved.

With warm regards,

Mr. B. C. Patnaik

Director

PLACEMENT CHAIRPERSON'S MESSAGE



“

Dear Esteemed Recruiter,

Greetings from the National Insurance Academy (NIA) !!

We are delighted to invite you to the Final Placements of our PGDM Batch 2025-27. Enduring trust of partners like you in our institution over the past two decades has been pivotal to our success, ensuring a flawless 100% placement year after year since the inception of the PGDM course. At NIA, we are dedicated to fostering a diverse and highly skilled talent pool, tailored to meet the evolving demands of the industry. Our flagship PGDM Program, known for its rigorous and industry-specific curriculum, aims to cultivate top-tier professionals capable of excelling in dynamic and evolving work environments.

We prioritize holistic student development by focusing on soft skills, time management, etiquette, and language proficiency. Our training modules include mock GD/Interviews, Campus to Corporate, building the CV, etc. Additionally, guest lectures from industry experts offer real-life insights into General Insurance, Reinsurance, Information Technology, and Life Insurance domains. During summer, our students mandatorily undergo an internship in various renowned insurance industry stakeholder companies for a duration of two months.

Additionally, our On-Job Training (OJT) program facilitates seamless engagement between our students and industry professionals. This immersive experience equips our students with a profound understanding of real-time work culture, enabling them to hit the ground running upon joining, making them capable of contributing to their organisation and the ecosystem of the Insurance Industry in general. Once again, we cordially invite you to participate in the Final Placements for the 2025-27 batch at NIA Pune. We are confident that this will be a mutually enriching experience, and we eagerly look forward to a productive collaboration with your esteemed organization.

With regards,

Amit Misra

Chairperson - Placements

Chair Professor (General Insurance)

PRINCIPAL'S MESSAGE



“

Dear Recruiters,

NIA's two-year PGDM program aims to provide students with the best learning opportunities by bringing real-world management as well as insurance perspectives into the classroom. The curriculum provides students with the tools and techniques to create synergy between functional knowledge and a sound management approach, helping students to develop a problem-solving mindset in a dynamic environment in a social and global context.

Over the years, National Insurance Academy's graduates have set high standards and brought goodwill to the Academy's name. We believe that the PGDM batch of 2025-27 will continue this tradition and set even higher standards. Our students are encouraged to participate in a variety of competitions, research projects, business case studies, assignments, seminars, and webinars, providing them with an effective platform for continuous industry interface to ensure they acquire the appropriate skills.

We are deeply grateful to our industry partners for their ongoing support and collaboration. Your trust in our students and the Academy has been crucial to our success. We also look forward to welcoming new recruiters and fostering strong, mutually beneficial relationships with you.

Thank you for considering the talented students from our Academy. We are confident that they will bring fresh perspectives and drive to your organizations, helping to propel the insurance industry forward. Thank you for your continued support and dedication. I eagerly look forward to a fruitful partnership and a successful placement season.

Best regards,

Dr. Komal Singh

Principal

WHY RECRUIT FROM US?

National Insurance Academy (NIA) - Where Talent Meets Opportunity

At NIA, we're passionate about nurturing the next generation of insurance leaders. We believe in bridging the gap between classroom learning and real-world experience. That's why we work closely with the insurance industry, ensuring our training, education, research, and consulting are rooted in practical, everyday challenges. Our students don't just learn theory, they learn how to apply it.

Our PGDM Program: Turning Knowledge into Action

Our PGDM program is designed to immerse students in the dynamic world of insurance and management. We bring real-world scenarios into the classroom, equipping our students with the tools and techniques to connect knowledge with practical solutions. We focus on developing a problem-solving mindset, preparing them to tackle the complexities of the industry in a global context. We empower them to make sound decisions and lead the way forward.

Beyond the Classroom: Building Well-Rounded Professionals

At NIA, we understand that true excellence extends beyond textbooks. We offer a vibrant array of extracurricular activities to hone our students' skills and prepare them for success. From competitions and research projects to in-depth case studies, we foster analytical and problem-solving abilities. We also host regular seminars and webinars featuring industry experts, thought leaders, and successful alumni. These events offer invaluable insights into the latest trends and best practices, keeping our students at the forefront of the insurance world.

In essence, NIA is more than just an academy. It's a launchpad for future leaders, a place where potential is realized and careers take flight.

WHY RECRUIT FROM US?

Participating in these activities equips our students with the skills, knowledge, and experience needed to thrive in a fast-paced and ever-changing work environment. They become invaluable assets to any organization, tackling challenges and making a meaningful impact in their chosen fields from day one.

Our course curriculum is continuously updated, keeping in mind the evolving nature of the insurance industry, and designed to provide students with optimal knowledge in the domain of insurance and management. It offers a perfect blend of Life Insurance, General Insurance, Reinsurance, and functional areas like Marketing, Financial Management, Strategic Management, and Human Resource Management. This strengthens students' capabilities in these core sectors and builds their competency in dealing with challenges.

The faculty members at NIA are the true champions behind the institution's reputation for excellence. With their exceptional expertise and unparalleled experience, they are the driving force behind the continuous improvement of the domain and managerial skills of our students.

National Insurance Academy takes pride in ability to create a wealth of talented individuals ready to contribute their expertise and knowledge to the workforce. We invite recruiters to tap into the vast potential of our human resource capital and benefit from the synergies that arise from diverse and highly skilled personnel. This will undoubtedly be a mutually enhancing experience for us, and we look forward to a progressive association with you.



FACULTY

The management subjects are taught by highly qualified, experienced faculty with most of them having a Ph.D. in the relevant discipline. The General Insurance subjects like Fire, Marine, Engineering, Aviation, Motor, Health, Reinsurance, Life Insurance subjects including some portion of Actuarial Science, Pension are taught by faculty who hold senior positions in the public sector insurance companies and are on deputation to NIA.



LIFE INSURANCE



Mr. Tablesh Pandey
Enterprise Risk Management, Investment, Digital Transformation, Cyber Security, Acturial Science, Meditation Trainer.



Mr. Pramoda Ranjan Mishra
Research on Rural & Social Insurance, Marketing & Market Intelligence, Finance & Financial Markets, Soft Skills Development.



Mr. Milind Sudhakar Marathe
Finance, Accounts, Taxation, Soft Skills, Spirituality.



Ms. Bhargavi Ganesh
Life Insurance Underwriting and Claims, CRM, Enterprise Risk Management, Women Leadership.



Mrs. J Kamarunnisa
Actuarial Aspects of Life Insurance, Personal Financial Planning, Financial Markets, CRM, Insurance Regulations, Pension and Group Schemes, RTI Act 2005, ERM.



Mr. Sheth Sumesh
Implication of advances in biology, genomics and medical science for Insurance, Demographic changes and its impact on society and AI application for Insurance.



GENERAL INSURANCE



Mr. Amit Misra
Chair Professor (General Insurance) Internal audit, Risk management, Investment operations, corporate legal, and ERM.



Mr. Anil Srivastava
General Insurance: Property (Fire & Energy) including Hull, Oil & Energy Insurance and Motor Insurance Marketing



Ms. Jayashree Sridhar
Property, Marine (Hull and cargo) & Miscellaneous Insurances.



Mr. Kshitish Mohanty
Property, Liability and Health Insurance, Micro-insurance, Distribution Management & Strategy.

FACULTY



Mr. Bipin Kumar
General Insurance; Strategy;
Arbitration; Management of Litigation
in Property Claims.



Mr. Dayanand Singh
Property Insurance, Risk
Inspection, Risk Management,
and Marketing



Mr. Shankar Prasad Sinha
Motor Insurance, Miscellaneous
Insurance & Liability Insurance



Mr. Joseph Balaji
Reinsurance, Liability Insurance
(Financial & Casualty Lines),
Agriculture & Insurance,
Health Insurance



Dr. Ravi Jaiswal
Expert in General Insurance and Risk Management, focusing on risk analysis, insurance
operations and emerging Insurance developments. Dedicated to industry-oriented delivery,
research, and executive training that enhances professional competencies.



Mr. Vinay Gupta
Underwriting and Claims of Fire, Engg, Marine Hull & Cargo, Risk Inspections, PML Assessment,
Safety Audit of Industries, Risk Management, Fire Loss Investigations.



INFORMATION TECHNOLOGY



Dr. Simran Khiani
Cyber Security, AI, ML, Computer
Networks, Data Science.



ECONOMICS



Dr. Deepali Garge
Economics and International
Business, and Insurance



PUBLIC POLICY & GOVERNANCE



Dr. M. C. Patwardhan
Insurance Law, Corporate
and Securities Law.

FACULTY



RISK MANAGEMENT & ACTUARIAL SCIENCE



Dr. Steward Doss
Enterprise Risk Management, Actuarial Science, Actuarial Risk Modelling, Quantitative Techniques including Multivariate Analysis.



MARKETING



Dr. Shalini Tiwari
Consumer Behaviour, Marketing Strategy, Insurance Buying and Distribution Channel Management. Head of NIA's Centre for Research.



HRM & OB



Dr. Sushama Chaudhari
Leadership & Performance Coach, Leadership and Change Management, Organization Development, OD Interventionist. Consultancy in performance management & Business - HR Strategy Linkage. Head of NIA PhD Program.



Dr. Archana Singh
Developmental Insurance, Developmental Economics, Inclusive finance, OB & Self Leadership. Research and Consultancy in areas of Agriculture Insurance, Financial Inclusion, Micro, Social and Rural Insurance.



Dr. Ruchika Yadav
Teaching and Training: OB & HR, and soft skills (business etiquette, conflict management, corporate grooming, communication skills, emotional intelligence, interpersonal skills, personal effectiveness, workplace dynamics)
Research: EVLN, Leader-Member Exchange, Organizational Justice, Relationship Conflict, Work Passion, Workplace Toxicity.



FINANCE



Dr. Komal Singh
Principal PGDM
Finance & Accounting.



Dr. Shruti Nagar
Financial Management
and Behavioural Finance.



Dr. S Uma
Insurance Finance and Institutional Investments.

SOCIAL OUTREACH PROGRAM



INSURANCE AWARENESS RALLY

Date: 16 December 2024

Organised by: Social Outreach Committee, National Insurance Academy



On the Foundation Day of the National Insurance Academy, students led a high-energy Insurance Awareness Rally to promote the importance of insurance in everyday life. The stretch between Gate No. 1 and Gate No. 2 came alive with slogans, posters, and meaningful conversations with the public. The rally was not just a celebration but a demonstration of communication skills, initiative, and teamwork. Students engaged directly with passersby, raising awareness about financial security in a way that was accessible and impactful. It highlighted the

Academy's commitment to creating professionals who are socially aware and ready to lead change beyond classrooms.

SURAKSHA CHAKRA - SUNAHARI SHUBHODHAY

Date: 11 to 16 March 2025

In collaboration with: Christ University, Bangalore, and Montfort Senior Secondary School, Konbir.

Suraksha Chakra was more than a field project. It was a six-day immersive experience across seven villages in Jharkhand, where ten students from NIA and Christ University, supported by local ASHA workers, surveyed 955 households to understand the ground reality of financial inclusion.

Under tough weather and challenging conditions, students identified 1,804 uninsured individuals, collected 1,415 consent forms, and flagged 265 residents who lacked basic banking access. The data was submitted to the Block Development Officer of Basia, who acknowledged the depth of work, saying it surpassed typical administrative reports.

The experience combined rural outreach, primary data collection, and real-time outreach. It tested and strengthened our ability to lead, listen, and adapt. Beyond the numbers, it built empathy, purpose, and a deep understanding of how financial literacy can change lives. This initiative was not just an academic exercise. It was proof that our students are ready to work in complex, real-world environments with professionalism, compassion, and clarity of mission.



PGDM PROGRAMME

The two-year full-time Post Graduate Diploma in Management (PGDM) with a specialization in Insurance & Management is approved by AICTE, accredited by NBA, and holds MBA equivalence by AIU. The program blends technical competence in insurance with a strong foundation in management principles and real-world applications. It aims to develop a creative problem-solving approach to meet the evolving needs of today's business environment.

Selection Process

The selection process begins with shortlisting candidates based on their scores in CAT (Common Admission Test), XAT, or CMAT (Common Management Admission Test). Shortlisted candidates then go through group discussions and personal interviews. To qualify for the Diploma, students must complete six trimesters of academic work, along with an eight-week Summer Internship Program, a Major Research Project, a Value Addition Project, and participation in various workshops.

Faculty

NIA's multi-disciplinary faculty consists of academicians and industry professionals. The visiting faculty includes individuals in key industry positions, providing students with real-world insights. Academic excellence is maintained through innovative teaching methods, including interactive discussions, panel discussions, and guest lectures.

Culture

As a national institute, NIA fosters a diverse and innovative culture. The institute paves its own path rather than following conventional norms, aspiring to be a benchmark in the insurance and management sector. With a commitment to holistic development, NIA promotes the ideology of "together we grow" in an environment that combines the essence of a traditional Gurukul with modern amenities.

Added Course Benefit

NIA students who meet the prescribed requirements are eligible for course-wise exemptions from the Insurance Institute of India papers, allowing them to claim up to 220 credit points. This fast-tracks their journey toward becoming Associates and Fellows of the Insurance Institute of India.

Summer Internship Programme (SIP)

Each student is required to complete an eight-week Summer Internship in a reputed company across different industry verticals. This first-hand industry experience enhances practical learning by bridging the gap between theoretical knowledge and real-world applications. The SIP also plays a crucial role in preparing students for final placements.

Major Research Project (MRP)

To cultivate research skills and encourage knowledge generation, students must undertake a Major Research Project (MRP) in the sixth trimester. The project focuses on insurance, management, or allied disciplines, culminating in a detailed research report.

Value Addition Project (VAP)

Businesses today seek professionals who can adapt to rapid industry changes and provide innovative solutions. The Value Addition Project (VAP) is designed to enhance problem-solving skills by requiring students to identify a strategically important industry issue and propose practical recommendations to address it.

COURSE CURRICULUM



TRIMESTER 1

- Fundamentals of Life Insurance & General Insurance
- Laws & Regulations Governing Insurance
- Fire Insurance
- Fundamentals of Services Marketing
- Interpersonal & Group Processes
- Quantitative Techniques
- Financial Accounting & Reporting
- Managerial Economics- I
- Non-credit Course in Business Communication

TRIMESTER 2

- Life Insurance Products and Underwriting
- Health Insurance
- Motor Insurance
- Optimization Techniques
- Strategic Management
- Financial Management
- Organization Design, processes and change
- Legal Aspects of Business
- Digital Technologies for Insurance Business Management

TRIMESTER 3

- | | |
|-------------------------------------|--------------------------------|
| • Marine Cargo Insurance | • Reinsurance |
| • Engineering Insurance | • Liability Insurance |
| • Insurance Distribution Management | |
| • Business Research Methods | • Marketing Strategies |
| • Managerial Economics- II | • Data Analytics for Insurance |

COURSE CURRICULUM

TRIMESTER 4

- Miscellaneous insurance
- Agriculture & Rural Insurance
- Actuarial aspects of Life Insurance
- Actuarial Aspects of General Insurance
- Insurance Investment Management
- Annuities and Pensions
- Insurance Accounting

Electives (Any Two)

- Gen.Ins. - Advanced Reinsurance
- Life Ins. - Advanced Life Insurance Underwriting

- Gen. Ins. - Advanced Insurance Claims Management
- Life Ins. - Life Insurance Claims

Electives (Any One)

- Consumer Behaviour (Marketing)
- Project Finance (Finance)
- Performance Management & Measurement (HR)
- R for Insurance Data Science (IT)

TRIMESTER 5

- International Practices in Insurance
- Marine Hull, Aviation, Oli & Energy Insurance
- Disaster & Sustainability Management
- Enterprise Risk Management

Electives (Any Two)

- Gen. Ins. - Advanced Health Insurance
- Life Ins. - Development of Life Insurance Products
- Gen. Ins. - Advanced Property Insurance
- Life Ins. - Group & Micro Insurance Management

Electives (Any One)

- Sales & Distribution Management (Marketing)
- Financial Derivatives Management (Finance)
- Leadership and Change Management (HR)
- Python for AI in Insurance (IT)
- Non-credit Course in Banking

TRIMESTER 6

- Business Ethics
- Entrepreneurship & Innovation
- Environmental, Social & Governance (ESG)

Electives (Any One)

- Business-To-Business Marketing (Marketing)
- Behavioural Finance (Finance)
- Organization Development (HR)
- Cyber: Risk, Liability & Insurance Management (IT)

ALUMNI CORNER



MR. CHATURBHUJ BANSAL (Principal Officer and Head India at Mapfre Re)

Chaturbhuj Bansal is a reinsurance executive with over 16 years of expertise spanning P&C underwriting, client management, risk and corporate governance. He currently serves as the Principal Officer for Mapfre Re, leading the strategic establishment of the firm's India Branch in GIFT City. Prior to this, he held key leadership roles at Swiss Re across Singapore and India, where he oversaw extensive portfolios, global risk management mandates, and large-scale delivery for underwriting analytics. An engineering graduate, Chaturbhuj is a Fellow of the Insurance Institute of India (FIII) and holds an Advanced Diploma from the Chartered Insurance Institute, UK (ACII). He possesses a proven track record of driving complex business transformations and nurturing critical stakeholder relationships while leading large, high-performing global teams.



MR. SIDDHARTH KUMAR SINGH

Siddharth Kumar Singh is an insurance and reinsurance professional with 16 years of experience across treaty structuring, facultative placements, portfolio management, underwriting governance, and strategic risk transfer. In his current role, he works closely with underwriting teams across Arch's global platform to support the delivery of disciplined reinsurance solutions in the Indian market. Prior to this, he held leadership positions at Zurich Kotak General Insurance and HDFC ERGO, building broad experience across underwriting, reinsurance, treaty structuring, and portfolio management. An Economics (Honours) graduate, he is a Fellow of the Insurance Institute of India (FIII) and the Chartered Insurance Institute, UK (FCII). He remains committed to advancing underwriting excellence and fostering long-term partnerships across the insurance and reinsurance ecosystem.



MR. ABHISHEK MANDOWARA (Head – Commercial Lines at Protec General Insurance Limited)

Abhishek Mandowara is a seasoned insurance leader with 19 years of experience navigating complex risk landscapes across multiple geographies. Currently serving as the Head – Commercial Lines at Protec General Insurance Limited(in process of obtaining IRDAI approvals), he is instrumental in steering the organization's commercial underwriting framework during its establishment phase. Throughout his career, he has built a reputation for structuring bespoke solutions across commercial lines risks, blending technical precision with commercial foresight. He possesses deep expertise in the full lifecycle of commercial insurance, consistently driving sustainable growth and operational excellence. Prior to his current role, he held key leadership positions at Reliance General Insurance and Bajaj General Insurance. As the former Vertical Head – Mid-Corporate, Property Underwriting at Bajaj General, he successfully managed large-scale portfolios and mentored high-performing underwriting teams. He is recognized for his ability to bridge the gap between risk appetite and business development, fostering long-term partnerships across the ecosystem. He remains deeply committed to advancing industry standards through disciplined governance and a proactive approach to the modern commercial insurance sector.



MS. KRITI SRIVASTAVA (Assistant Vice President (LowCode-AWM) @ JPMorgan Chase)

"My MBA journey at the National Insurance Academy (NIA), Pune, was truly transformative and one of the most rewarding experiences of my life. Under the expert mentorship of inspiring faculties, I developed a solid understanding of the insurance world and learned to approach challenges with confidence and curiosity.

Beyond academics, being part of the Admissions Committee gave me the chance to network, engage with diverse perspectives, and forge lasting connections with peers and industry professionals.

Looking back, NIA was more than just a business school, it was a vibrant ecosystem that nurtured both my professional and personal growth. The lessons I learned and the bonds I formed continue to guide me on my journey today."



MS. PALLAVI PANJARKAR, (Project Lead (Manager), KPMG India)

NIA's focus on both academic excellence and personality development has been instrumental in my career growth. It empowered me with the right blend of strategic insurance business thinking and technical expertise, preparing me for the dynamic demands of consulting and technology transformation in the insurance sector. The rigorous curriculum, combined with real-world industry insights, played a pivotal role in shaping my professional skills and leadership abilities. For anyone aspiring to build a successful career in an insurance company, InsurTech, or Consulting, NIA offers unparalleled opportunities and is the ideal place to pursue an MBA.

CORPORATE SEMINARS

International Research Conference on Innovation for Insurance Inclusion – The Way Forward



Date: August 23, 2024

Venue: National Insurance Academy, Pune

National Insurance Academy hosted the International Research

Conference on the theme “Innovation for Insurance Inclusion - The Way Forward” on August 23, 2024

The inaugural session featured welcome addresses by Mr. Renjit Gangadharan and Mr. V. Balagopal (Joint Charge- Directors, NIA), followed by an inaugural address by Mr. G.N. Bajpai (Chairman, GovEVA Pvt. Ltd.) and a keynote address by Mr. Satyajit Tripathi (Member - Distribution, IRDAI). Dr. Sanjay Mali delivered the vote of thanks.

Panel Discussion: Legal & Regulatory Reforms for Insurance Innovation

Moderated by Mr. Varun Gupta (Partner & Director, EY), with panelists:

- Mr. Prasun Kumar Das (Secretary General, APRACA, Bangkok)
- Ms. Damayanthi Fernando (Director General, Insurance Regulatory Commission, Sri Lanka)
- Mr. Satyajit Tripathi (Member, IRDAI)
- Mr. Praveen Trivedi (Executive Director, IFSCA)

Vote of thanks by Mr. V. Sathyakumar (Chair Professor, NIA).

Parallel Paper Presentation Tracks:

Track 1: Technology & Insurance

Moderated by Mr. Amit Roy (Partner, PwC India), featured presentations by:

- Dr. C. S. Murthy (Former Director, MNCFC)
- Dr. Sushil Gupta (VP, RMSI)
- Mr. Vinay Kumar Sankarapu (CEO, Arya.ai)
- Mr. Prerak Sethi (Founder, RIA Insurance; Co-Founder, India InsurTech Association)

Vote of thanks by Mrs. Jayashree Sridhar

Track 2: Innovations in Insurance

Moderated by Dr. S. Doss (Professor, NIA), with speakers:

- Mr. Sumit Ramani (Co-Founder, ProtectMeWell)
- Mr. Saurabh Mishra (VP – P&C Solutions, Swiss Re)
- Mr. Pratap Tambe (TCS, UK)
- Mr. Pranab Ghosh (Capgemini Invent)
- Mr. Deepak Godbole (Ex-GIC Re, Academic Advisor)
- Academic paper presenters: Mr. Surjeet Kumar, Ms. Tejashree Taware, Ms. Utsavi Kumari, Mr. Rushikesh Kalambe

Vote of thanks by Dr. Shalini Tiwari.

Track 3: Leadership, Gender Diversity & Insurance Inclusion

Moderated by Mr. G. N. Bajpai, with panelists:

- Dr. Kazi Md. Mortuza Ali (BIPD, Bangladesh)
 - Mr. Prasun Kumar Das (APRACA)
 - Mr. Prabal Khanna (COO, FINSALL)
 - Dr. N. Raveendran (Xsentinel Risk)
 - Academic paper presenters: Ms. Shilpa Khade, Dr. Parwaiz Najjar, Mr. Prateek Khanna, Ms. Ayushi Singhal, Mr. Himanshu Yadav, Ms. Shiwani Srivastava
- The event was successfully coordinated by Dr. Deepali Garge and Dr. S. Doss, Faculty, NIA.



TATVA HR SUMMIT 2025



National Insurance Academy hosted its annual TATVA HR Summit 2025, themed “Decode Disrupt Deliver: Reinventing HR for Insurance 5.0”. The summit focused on how insurance industry 5.0 is set to transform the necessary skill set, organisational culture, and design. The event offered a fresh perspective on managing human capital amid disruption, workforce fragmentation, generational shifts, and hybrid work realities.

In today’s era of AI-driven workplaces, gig-based employment, and increasing digital interfaces, the HR function is undergoing a radical transformation. From reimagining leadership pipelines and redefining productivity to dealing with talent burnout, reskilling urgency, and retention challenges, the insurance sector stands at a pivotal juncture.

The event commenced with a welcome address by our honourable director Mr. B.C. Patnaik followed by a keynote address by Mr. Sanjiv Mantri, MD and CEO ICICI Lombard General Insurance Company.

The summit included four panel discussions:

Panel 1: Decode: Rebranding the Insurance landscape

Moderator: Mr G Srinivasan, MD, CEO and Key Management Person, Galaxy Health Insurance

Panelists:

Ms. Kiran Yadav, CPO, Canara HSBC Life Insurance

Ms. Sudakshina Bhattacharya, President & CHRO, HDFC ERGO General Insurance

Ms. Uma Gogineni, President – Technology Solution Centres & CPO, ValueMomentum

Mr. Vamseedhar Soma, Head – HR, Mahindra Insurance Brokers

Mr. Vikramjeet Singh, Sr. President & CHRO, Bajaj Allianz General Insurance

Panel 2: Disrupt: Navigating The Digital-First Insurance Workplace

Moderator: Dr Rajesh Save, Co-Founder, Impeccker Consulting LLP

Panelists:

Mr Bhupesh Sawantdesai, CHRO, GreenLine Mobility Solutions

Mr Daljit Chauhan, Leader, Customer Success for Insurance, LTIMindtree

Mr Subhashish Banerji, Chief- Human Resources, ICICI Prudential Life Insurance Co. Ltd.

Mr Sunder Natarajan, CHRO, IndiaFirst Life Insurance

Mr Vinayak Jayaram, CHRO, Zurich Kotak General Insurance

Panel 3: Strategic Human Capital Reinvention for the Insurance 5.0 Paradigm

Moderator: Mr. Deodutta Kurane, Digital HR Evangelist and Consultant

Panelists:

Mr. D H. Gagani, Founder and Principle Consultant, Learning Tattva

Mr. Pnab Ghosh, Partner – Insurance and Technology Consulting, EY

Mr. Sachin Rastogi, CHRO, Chola mandalam MS General Insurance

Ms. Sonali Chatterjee, Deputy President and Lead People Partner, Human Capital and Risk Capital, AON India.

Panel 4: Alumni Journeys in Building a Career Across the Insurance Ecosystem

Moderator: Rohit Kumar, Co-Founder UpOnly Technologies.

Panelists:

Mr. Ambrish Khaitan, Executive Director, Salasar Services

Mr. Pankaj Suthar, Head – Distribution Learning & capability Development, Kotak Mahindra Life Insurance

Mr. Prabal Khanna, Co-Founder and COO & CTO, Finsall Resources.

Mr. Sudhakar Sivanathan, Senior Director, Plum.



Product Innovation – Reimagining And Realigning



Theme: "Product Innovation: Reimagining and Realigning"

The National Insurance Academy (NIA) hosted its flagship 21st Insurance Summit on 18th November 2025, at Hotel Tip Top International, Pune. The theme focused on the need for continuous product innovation to address emerging risks and changing customer expectations. The inaugural session featured Mr. Satyajit Tripathy, Member (Distribution), IRDAI, as Chief Guest, along with Mr. B. C. Patnaik, Director, NIA; Mr. Ratnakar Patnaik, MD, LIC of India; Mr. Sanjay Kedia, CEO, Marsh McLennan India; and Ms. Girija Subramanian, CMD, The New India Assurance Co. Ltd.

The Summit included three panel discussions:

Panel 1: "Reimagining Retail Insurance – Aligning Product Portfolios with Evolving Customer Needs and Emerging Risks"

Moderator: Mr. G. Srinivasan, MD & CEO, Galaxy Health Insurance Company

Panelists:

- Mr. Ratnakar Patnaik, MD, LIC of India
- Mr. Sarbvir Singh, Joint Group CEO, PB Fintech
- Ms. Preeti Chandrashekhar, President, Institute of Actuaries of India
- Mr. Amitabha Ray, CEO, Swiss Re India

Panel 2: "Innovating for Enterprise Resilience – Underwriting Systemic Risks and Expanding the Commercial Insurance Frontier"

Moderator: Mr. Aditya Daga, Senior Principal, BCG

Panelists:

- Mr. S. Sivasankar, General Manager, National Insurance Company Ltd.
- Mr. Gaurav Malhotra, FIAI, Appointed Actuary, Bajaj General Insurance Company
- Mr. Ankur Gupta, Head of Client Management, P&C, Munich Re India Branch, Mumbai
- Ms. Unnati Bajpai, CEO & Principal Officer, Berkley Insurance Company, IFSC Branch



Panel 3: "The Distribution Renaissance – Digital Ecosystems and the Future of Product Delivery in Insurance"

Moderator: Mr. Amit Roy, Partner and Leader – Insurance & Allied Businesses, PwC India

Panelists:

- Mr. Animesh Das, MD & CEO, ACKO General Insurance Ltd.
- Mr. Prerak Sethi, Founder, RIA Insurance and Co-Founder, India InsurTech Association
- Mr. Sumit Ramani, Actuary & Co-Founder, ProtectMeWell.com
- Mr. Mahavir Chopra, Founder, Beshak.org
- Mr. Mohammed Anzy, VP Engineering and Managing Director – Guidewire, India

Over 480 participants attended, including industry practitioners, policymakers, technology partners, academicians, faculty members, and students. The Summit offered practical insights into emerging risk trends, regulatory developments, and the adoption of advanced analytics and technology in insurance.

The event was successfully coordinated by Dr. S. Doss, Dr. Shalini Tiwari, Mr. Joseph Balaji, Mr. Satish Hegde & Dr. Shruti Nagar.



27TH C.D. DESHMUKH MEMORIAL SEMINAR 2026:

I.M.P.A.C.T. 2047 – Insurance Mobilization for Protection through Availability, Care and Trust



Theme: "I.M.P.A.C.T. 2047: Insurance Mobilization for Protection through Availability, Care and Trust"

Date: 19th January 2026 | Venue: National Insurance Academy, Pune

The National Insurance Academy hosted the 27th Annual C.D. Deshmukh Memorial Seminar on 19th January 2026, commemorating Sir C. D. Deshmukh's role in nationalizing life insurance in 1956. The theme aligned with the national vision of Viksit Bharat 2047, focusing on inclusive life insurance coverage.

Mr. B. C. Patnaik, Director, NIA, delivered the Welcome Address, highlighting India's strong macroeconomic outlook and the life

insurance sector's potential for sustained double-digit growth.

Mr. Dinesh Pant, MD, LIC of India, delivered the Special Address, emphasizing insurance as a socially significant institution vital to nation-building and reflecting on Sir C. D. Deshmukh's ethical leadership.

The Keynote Address was delivered by Mr. R. Doraiswamy, CEO & MD, LIC of India, who highlighted the historical significance of nationalization and called for simplified products, deeper distribution, and sustained trust-building to close the protection gap.

Mr. Swaminathan S. Iyer, Member (Life), IRDAI, delivered the Chief Guest's Address, presenting the regulatory vision of "Sabka Bima, Sabki Raksha – Insurance for All by 2047" and outlining the Five A's framework – awareness, accessibility, affordability, assurance, and acceptability.

Panel Discussions

Panel 1: "Strategy for Bridging Protection Gap (Metro, Urban, Semi-urban, Rural) through Customer-Centric Product-Market Fit"

Moderator: Mr. Dinesh Pant, MD, LIC of India

Panelists:

- Mr. Tarun Chugh, CEO, Bajaj Life Insurance Limited
- Mr. Venkat Changavalli, CEO, Insurance Information Bureau of India
- Mr. Venkatachalam Iyer, CEO, Tata AIA Life Insurance Company Limited
- Mr. Kamlesh Rao, MD & CEO, Aditya Birla Sun Life Insurance

Panel 2: "Optimizing Distribution for Life, Health and Annuity Business"

Moderator: Mr. Amit Roy, Partner and Leader, Insurance & Allied Business, PwC India

Panelists:

- Mr. Asit Rath, MD & CEO, Aviva Life Insurance India
- Mr. Parag Raja, MD & CEO, Bharti AXA Life Insurance
- Mr. Seshagiridhar K., ED, Group & Pension, LIC of India
- Mr. Rajiv Kumar Gupta, President, PB Fintech Ltd.

Panel 3: "Leveraging AI for Care and Trust"

Moderator: Ms. Pragya Shree, Managing Director, PwC

Panelists:

- Mr. Ganessan Soundiram, CTO, ICICI Prudential Life Insurance Co. Ltd.
- Mr. Rohit Kilam, CTO, HDFC Life Insurance Company Limited
- Mr. Pradeep Pandey, CDO, LIC of India
- Mr. Venkatesh Subramaniam, Head - IT Applications, Indusind Nippon Life Insurance

The seminar concluded with a vote of thanks from Mr. V. Balagopal, Chair Professor (Life), and Dr. Sanjay Dayal, Seminar Coordinator, acknowledging the contributions of all dignitaries, speakers, and the NIA community.



INDIA MARINE CONCLAVE



National Insurance Academy, Pune, Organized the India Marine Conclave 2025 in the campus on 9th and 10th of December 2025. The focus of the meet was on Marine Cargo Insurance and the challenges it is facing globally as well in the domestic market. The conclave addressed the issues in present day in Marine insurance domain, and it facilitated knowledge exchange, networking, and collaboration among various stakeholders in the marine landscape internationally. The agenda included expert-led panel discussions, presentations on current issues, and the exploration of new trends in the field of Marine insurance underwriting and claims.

The Conclave was as a platform for idea sharing, and network-building within the maritime industry. We saw active participation of around 165-170 experts from insurance & reinsurance companies, brokers and risk managers for large corporates, client's side, surveyors and PGDM students.

NIA invited eminent speakers from India and Abroad, presenting on some important global topics pertaining to Marine insurance and delve deep into some aspects of underwriting and claims. The Secretary General and Policy Director from IUMI were the main speaker amongst many during the two-day conclave.

CEOs from PSU and private companies were also part of the conclave and they also contributed to the deliberations. The entire two-day event was well covered by print media. The Conclave was coordinated by Mrs. Jayashree Sridhar and Mr. Kshitish Mohanty.



CORPORATE INTERACTIONS

Mr. Krishnan Ramachandran
MD and CEO, Niva Bupa
Trends in Health Insurance

Mr. Chandrakant Mishra
Director, Care Health
Institutional Business

Ms. Sarmistha Manna
Analyst, Cognizant
Introduction to Consultancy

Mr. Nitin Jain,
Sr. Director
Sudeep Indani, MD, People
Solutions, Lockton India
**Overview of the Corporate
Landscape**

Mr. Ishwar Dutt Sharma and
Dr. Swarnpreet Singh,
Niva Bupa Health Insurance
What Recruiters Really Want

Mr. Dilip Vidyarthi,
Head Bancassurance,
AU Small Finance Bank
**The Role of Insurance in
Modern
Banking: Risk Management
and Revenue Streams**

Mr. Paul Vasa – Group Vice
President - Claims Management
Operations
Mr. Jeeves Cletus – Associate
Vice President
Mr. Vaibhav Gupta – Associate
Vice President
Team Gallagher GCC
Understanding Claims in GCC

Adv Pinky Bhansali,
PMB Legal
Why Regulations matters

Mr. M. R Aswath,
AVP-Marine Logistics and
Transportation Practice,
Aon, Canada
**Global Insurance Markets,
Broking and Growing
opportunities**

Mr. Nihil Bhuptani,
Implementation-Conversion
Analyst Senior Specialist at FIS
Campus to Corporate

Ms. Priyanka Dengale,
Senior Manager Placement,
Howden India
**Overview about broking firm
and understanding importance
of placement structure**

Mr. Nitin Jain,
Sr. Director and Sudeep
Indani,
MD, People Solutions,
Lockton India
**Overview of the Corporate
Landscape**

Shilpa Kankonkar
Business innovation

Mr. Rakesh Pal,
Insurance Vertical
Head - Testing Xperts
**How to improve Right Risk
Selection, Personalized Pricing
and ensure Profitable
Underwriting for Property Lines
of Business**

Ms. Deepa Parthasarathy,
Principal Consultant,
Alpha Torana
Kickstart your SIP Journey

CA Kannan Bahl,
One finance.co.in
**Insurance awareness about mis-
selling of Finance Product**

Jacqueline Duniah
CEO Jamara Actuaries Rwanda
International Broking Scenario

Mr. Aniruddha Gadre
AVP, Tech Mahindra.
**Insurance landscape in
corporate world**

Mr. Manish Kumar Singh,
Zonal Head Commercial Lines at
Tata AIG General Insurance
Company Limited
**What Companies expect from
Interns**

Mr. Nikhil Soman,
Executive Director Reinsurance -
NOVO Insurance Broking
**Opportunities and Challenges in
view of Digitization of Insurance /
Reinsurance Sector**

BRIG. (Dr.) L. C. Patnaik
**Leading with Military
Strategies in
Business World**

CORPORATE INTERACTIONS

- **Ms. Ruchira Bhardwaj, CHRO, Kotak Life Insurance Co. Ltd.**
Life Insurance Guest Lecture Discussion Series:
Kotak Life Insurance Co. Ltd.
- **Interaction with Ms. Sneha Gokarn, CEO, Gallagher India**
Hackathon: Semicolon 2024
Persistent Systems
- **Ideation X**
SBI Life
- **Life Lessons**
Mr. Tapan Singhel, MD & CEO, Bajaj Allianz General Insurance Co. Ltd.

- **Workshop on Research Paper Writing**
Prof. Dr. W Jean Kwon, Greenberg School of Risk Management, St. John University, New York, USA & Dr. Madhu Sudan Acharyya, Glasgow Caledonian University (GCU), London, UK
- **Brokerpreneurship: The Future of Broking**
Mr. Rohit A. Boda, Managing Director, J.B. Boda Group
- **3Ds of Shaping our Path to Success**
Dr. Sarika Samant, Motivational Speaker, Leader & Business Coach
- **Hackathon**
Bajaj Allianz General Insurance Company

- **Interaction with**
Mr. John Pipe, CEO of Aon India Insurance Brokers
- **Interaction with**
Mr. Sosthenes L. Kewe - Executive Chairman & Dr. Anselmi - Director of Research, Consultancy & International Relations, Africa College of Insurance & Social Protection
- **Interaction with**
The representatives from the Hochschule Mainz University, Germany
- **Reconnecting with NIA Alumni:**
Session with Ms. Harini Kannan, Head - Product



COLLABORATIONS

The National Insurance Academy (NIA) has established strategic Memoranda of Understanding (MoUs) with a diverse set of leading national and international institutions to foster knowledge exchange, industry collaboration, and academic advancement. These partnerships enable us to remain at the forefront of insurance education, research, and innovation.

To date, we have signed MoUs with these esteemed organizations :

Collaboration - Memorandum of Understanding (MoUs) 2025-26

- (i) Agreement between Celent (part of Global Data), NIA and AccelTree Software
- (ii) MoU with Syngenta Foundation India Ltd., Pune on “Bharat Banker Programme”
- (iii) MoU with the Office of the Insurance Ombudsman, Mumbai
- (iv) MoU with National School of Business Management (Guarantee) Limited, (NSBM) Sri Lanka
- (v) MoU with Bajaj Finance Limited (BFL)
- (vi) MoU with National Institute of Vocational Studies (NIVS)
- (vii) MoU between Zamara Actuaries Administrators & Insurance Brokers and National Insurance Academy, India (NIA)
- (viii) MoU with Griffith University

Collaboration - Memorandum of Understanding (MoUs) 2024-25

- (i) MoU with Crop Insurance Division of the Department of Agriculture & Farmers' Welfare, Ministry of Agriculture & Farmers' Welfare, Govt of India
- (ii) MoU with National Institute of Bank Management (NIBM), Pune
- (iii) MoU with IHUB NTIHAC Foundation (C3iHub)
- (iv) MoU with Lumi Security India Pvt. Ltd.
- (v) MoU with Marsh India Insurance Brokers Pvt. Ltd.



STUDENT COMMITTEES



CORE COMMITTEES

Admission Committee :

The Admission Committee endeavours to captivate the pool of talent from across India. The committee plays a crucial role in shaping the student body by considering factors such as diversity, talent, and potential. The committee stands by the institute and assures that the process of completing the admission process is done smoothly. Prospective students stay connected with designated members to understand the admission process and seek guidance.

Alumni Committee :

The Institute takes pride in the success stories of its alumni. The Alumni Committee catalyzes to maintain the relationship of the alumni with their Alma Mater. It makes sure that the current batch is readily connected with NIA's alumni to gain insights from their real-time experiences in the corporate world.

Placement Committee :

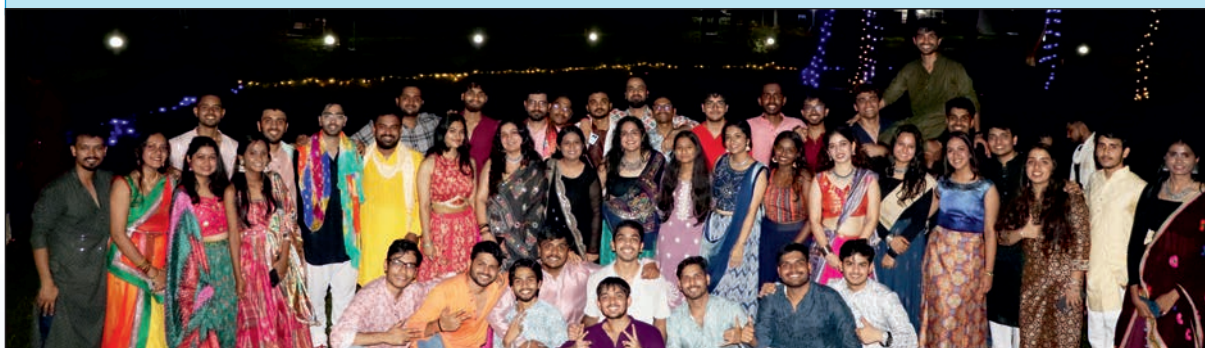
The Placement Committee is an integral part of the institute as it plays a crucial role in facilitating the recruitment process for students. The committee is comprised of dedicated placement officer, faculty and student members who liaise with companies, organize career workshops and seminars, and provide guidance and support to students in their placement process. Through their efforts, the committee helps bridge the gap between academics and the industry, ensuring students have opportunities to embark on successful careers.

Student Co-ordinators :

Student Coordinators at NIA are essential to the PGDM community, serving as ex-officio members of various clubs and committees. They play an integral role in life at NIA, right from the Orientation Programme to Convocation and beyond that as Alumni representatives of the Batch. They manage academic activities by coordinating with faculty on course details, group projects, and guest lectures. Additionally, they handle extracurricular, professional, sports, and cultural events, ensuring smooth execution and high student engagement. As leaders, they inspire their peers, facilitate communication among students, faculty, and staff, and enhance the overall student experience.

Pravartak Committee:

Pravartak is a student-driven publication committee. It is responsible for publishing 'Pravartak' - National Insurance Academy's journal, a biannual publication of NIA, Pune. It provides a platform to professionals, students and researchers by publishing newsletters, magazines, research work, or other forms of content related to the insurance and management spectrum.



Cultural Committee:

It is a perfect replica of India, comprising enthusiastic students representing the country's diverse culture. The committee's main objective is to foster a sense of inclusivity and cultural understanding among students, faculty and staff, which is achieved by organising a wide range of activities and events throughout the academic year, including cultural festivals, music and dance performances, drama, speeches, talent hunt and much more.

Industry Interface Committee :

Students gain exposure to evolving trends, new technologies, and best business practices. We believe that true education thrives outside textbooks-when students connect directly with industry leaders, explore real challenges, and cultivate ambition and adaptability. Our mission is to empower students with mentorship, networking, and insights to become well-rounded, industry-ready professionals prepared to excel in a dynamic world.

**PROFESSIONAL GROWTH COMMITTEES****Entrepreneurship Committee:**

The Entrepreneurship Committee plays a vital role in the National Insurance Academy to foster the culture of innovation, creativity, and risk-taking among students. The committee offers students the opportunity to learn and develop essential entrepreneurial skills such as idea generation, market research, financial management, and pitching. It also provides access to resources and networks that can help turn ideas into successful ventures.

Professional Enhancement Committee:

The Professional Enhancement Committee is responsible for developing and implementing programs and initiatives that promote professional development among students. The committee members are actively involved in arranging professional enhancement workshops, networking events, and seminars for students. The committee equips the students with the right mentorship and professional guidance as it believes that with the right direction, students can excel in their careers.

**EVENT COMMITTEES****HR Summit Committee:**

Student HR Committee members play a key role in organizing the Annual HR Summit at NIA. This summit offers a valuable platform for engaging with HR professionals and senior executives from the insurance industry. It aims to foster collaboration, explore the impact of technological transformation on people and businesses, and address long-term strategic challenges. Each year, the HR Summit brings together prominent industry leaders who participate in thought-provoking panel discussions and share insights on contemporary HR and industry trends.

Insurance Summit Committee:

The Insurance Summit Committee is a student-led committee responsible for organizing the annual flagship event, the Insurance Summit. Members of the committee are involved in various activities, such as developing themes, inviting speakers, coordinating, organizing, and marketing the event. Being a part of this Committee is a unique experience for students, as it provides an opportunity to interact with accomplished industry stalwarts, learn from their experiences, and gain insights into the contemporary dimensions of the insurance industry.

Manthan Committee:

Manthan, the much-awaited annual festival of NIA, is a celebration of talent, creativity, and camaraderie which is organised by the Manthan Committee. Manthan offers a diverse range of competitions that cater to everyone's interests and passions, but what makes Manthan truly special is the joint effort of all the students. Students from diverse backgrounds and disciplines come together to display their skills and compete in various cultural and business events.



ADMINISTRATIVE COMMITTEES

IT Committee:

The IT committee is responsible for managing and maintaining the technology infrastructure and systems used by students. We ensure that the college's IT systems are up-to-date, secure, and aligned with the institution's academic and administrative needs.

Library Committee:

The Library Committee at NIA helps to provide access to various databases and learning resources. They help to conduct various webinars and guest lectures on how to leverage and utilize the available resources in our learning and project work. They promote a reading and learning culture among the students and are also responsible for managing the library resources and facilities to meet the needs of students and faculty, thereby supporting the college's educational mission.

Student Welfare:

The Student Welfare Committee is responsible for promoting the overall welfare of students. The committee is made up of faculty and student representatives who work together to identify and address issues that affect student well-being. The SWC is involved in a wide range of activities, including providing support and guidance to students. The primary goal of the Student Welfare Committee is to ensure that students have access to the resources and support they need to thrive academically, socially, and emotionally. By working to enhance the student experience, the SWC helps to create a vibrant and engaging learning community that benefits everyone involved. SWC also contributes to the food preferences of hostel students and coordinates with the hostel caterer for menu design.



WELLNESS COMMITTEES

Social Outreach Committee:

The Social Outreach Committee is a group of individuals who work together to promote insurance awareness and provide support to the needy. It often organizes events to interact and share insurance knowledge with people from the community and conduct surveys. Members of the committee are usually passionate about making a positive impact and are dedicated to helping those who are less fortunate. The committee conducts literacy and insurance awareness programs in the surrounding villages.

Sports Committee:

The Sports Committee organises the annual sports week, "Eklavya" where students and staff members compete in various sporting tournaments to showcase their talent and sportsmanship.

STUDENT ACHIEVEMENT

NIA Pune takes pride in the stellar achievements of its students across a spectrum of national-level competitions, reflecting their academic rigor, creativity, and problem-solving acumen.



Guidewire DEV Trails 2026

Guidewire DEV Trails 2026, organized by Guidewire in collaboration with EY, is one of India's premier InsurTech hackathons that challenges students to design innovative insurance solutions using Guidewire's cloud-based platforms. NIA served as the exclusive Academic & Strategic Insurance Knowledge Partner for the NIA Track, providing students with an opportunity to address real-world insurance challenges through product innovation, digital transformation, and strategic problem-solving in a highly competitive national platform.

Position	Team	Product	Team Members	Prize Money
1 st Place	Thrill Seekers	Solar Insure - AI-powered parametric insurance protecting solar performance through automated, data-driven trigger-based payouts.	Pradum Kumar, Mayank Maurya, Vinay Shukla, Omkar Kamble, Piyushi Aggarwal	₹ 200,000
2 nd Place	RiskRiders	AI Kavach 360 - covers liabilities due to AI for enterprises deploying AI in their workflows.	Pratik Saha, Aditya Shukla, Akshat Khurana, Falguni Anil Halmare, Aditi Solanki	₹ 120,000
3 rd Place	GeNIAses	Vajra Kavach: Warranties fade, insurance skips batteries (non-gradual degradation), disposal becomes a liability - Vajra Kavach covers.	Tanishq Patel, Himanshu Ranga, Gaurav Jebale, Anubhav Manoj Purohit, Harsh Pratap Lodhi Thakur	₹ 80,000



The Spencer-RIMS Risk Management Challenge 2026

The Spencer-RIMS Risk Management Challenge 2026, organised by the Risk and Insurance Management Society (RIMS) in partnership with the Spencer Educational Foundation and supported by FM, is among the world's premier university risk management competitions. Following a seven-month challenge, Team The Mitigators - Karan Bunde, Ankit Kumar, Shivam Talatule, and Adarsh Singh - represented the National Insurance Academy at the Global Finals during RISKWORLD 2026 in Philadelphia, USA. Competing against 53 universities worldwide, the team became the first in NIA's history to qualify for the Global Finals and secured a Global Top 8 finish by presenting an enterprise risk management solution for a real-world lithium-ion battery fire risk case



Mercer FinQuest

Team: Ashmeet Singh Saluja, Darshan Jain and Pratyush Jain

Secured 1st place in the Mercer FinQuest competition. Built a global equity portfolio by allocating a hypothetical USD 100 million across 30 international stocks, performed financial modelling and DCF valuations, selected and outperformed a benchmark, and presented our investment rationale through a detailed presentation. Awarded a trophy, certificates, and Amazon gift vouchers worth ₹25,000.

STUDENT ACHIEVEMENT



SAMADHAAN 2026 - NMIMS Mumbai

NIA's students Sakshi Panchal and Abhishek Sah secured first position and ₹60,000 prize money at SAMADHAAN 2026, a national case competition hosted by NMIMS Mumbai. They designed practical, responsible and scalable solutions integrating ESG, finance and MSME sustainability.



SRCC, Delhi - AI in Healthcare Challenge

"AI-Enabled Rural Healthcare Accessibility Model" earned research publication in Global Perspectives on AI for Social Impact. Developed by Pradum Kumar, Harsh Raj Gautam, Shashwat Kumar, and Ayush Rai, the project also won a ₹3,000 prize.



Jaipuria Institute of Management - Brand Revival Challenge

At Jaipuria Institute of Management's Brand Revival Challenge, Pradum Kumar and Shashwat Kumar repositioned Nokia as a digital minimalism and human connection-focused brand, winning the National Championship title and ₹30,000 prize money.



ADHIKOSH 2026 - NIBM Pune

At NIBM's Carbon Quest (ADHIKOSH 2026), teams tackled industrial decarbonization. Pradum Kumar, Abhishek, and Vimal Sahay devised a strategic roadmap for India's cement industry using low-carbon alternatives, alternative fuels, and waste heat recovery - winning the 1st runner up position and ₹10,000.



Semicolons 2026 - Persistent

Semicolons 2026, hosted by Persistent, was an industry-focused initiative aimed at advancing the inclusive and responsible application of artificial intelligence in insurance. Students of the National Insurance Academy participated in the programme and gained exposure to live Persistent projects, demonstrating AI-led improvements across claims, underwriting, customer service, accessibility, and efficiency.



ECOSPHERE - IIM Raipur

At IIM Raipur's ECOSPHERE, teams advised on sustainable business transitions. Pradum Kumar and Abhishek Kumar Sah consulted EcoCement on its green shift, evaluating feasibility and regulations to frame a balanced transition strategy - winning the first runner up position and ₹5,000.



Lockton Complex Risk Symposium 2026

Karan Bundale was selected as one of just 15 Spencer Scholars globally for the Lockton Complex Risk Symposium 2026 in St. Louis, USA - the first-ever participant from an Indian institution and the first international scholar in the symposium's 15-year history.



IRM Global Enterprise Risk (GOER) Competition 2026

The National Insurance Academy PGDM team advanced through two rigorous rounds to secure a place among the Top 10 PG teams in the National Finals of the IRM Global Enterprise Risk (GOER) Competition 2026, selected from 61 participating universities, colleges, and business schools across India.

INFRASTRUCTURE

Set amidst a serene 32-acre campus, the Academy offers world-class infrastructure that blends modernity with functionality. Key facilities include:

Academic Zone:

- 8 state-of-the-art classrooms
- 1 - IT Park
- 8 syndicate rooms
- 24 dedicated faculty offices
- A well-equipped library and computer center
- A multi-purpose hall and a spacious auditorium

Residential & Recreational Amenities:

- 5 hostels accommodating 157 MDP participants and 163 PGDM students
- Hostel rooms with PCs, internet, intercom, D2H TV connections (MDP)
- LAN-enabled rooms for PGDM students
- Gymnasium, swimming pool, badminton court, meditation hall
- Dining hall, kitchen, cafeteria, and reception area
- A residential complex with 64 housing units for faculty and staff

IT Infrastructure

The Academy is equipped with a robust, secure, and future-ready IT infrastructure:

- Over 350 computers connected via a campus-wide LAN
- 7 servers, firewalls (Sophos), and antivirus (Seqrite) ensure network security
- High-speed Wi-Fi across the campus and hostels with 2000 Mbps bandwidth
- Dedicated LAN access for both PGDM students and MDP participants in hostel rooms
- Two computer labs: IT Park (45 PCs) and Drucker IT Park (31 PCs)
- All faculty and staff provided with HP laptops/desktops (Intel i5/i7, Windows 8.1/10/11, Office 365)
- Access to high-speed network printers and reprography services
- Video conferencing facilities (Microsoft Teams-enabled hybrid mode)
- An internal intranet system for information sharing among faculty, staff, and students



INFRASTRUCTURE



Library

Home to one of India’s premier insurance-focused libraries, the Academy’s library serves as an invaluable resource for PGDM students, MDP participants, and professionals from the insurance industry.

- Extensive collections in Insurance, Actuarial Science, Management, Finance, Economics, Law, and IT
- Additional resources on Literature, History, and Personality Development
- Research publications and journals curated to support academic and professional growth
- Designed to support both reference and research needs with a comfortable and tech-enabled reading environment.

Sr. No.	Type of Resources	Collection as on 31.03.2026
1	Books	27650+
2	E - Books (Subscribed)	35000+
3	Periodicals	70+
4	Databases	7
5	Newspapers	14



PGDM BATCH 2025-27 OVERVIEW

BATCH STRENGTH



173

Total Number of Students

GENDER RATIO



132

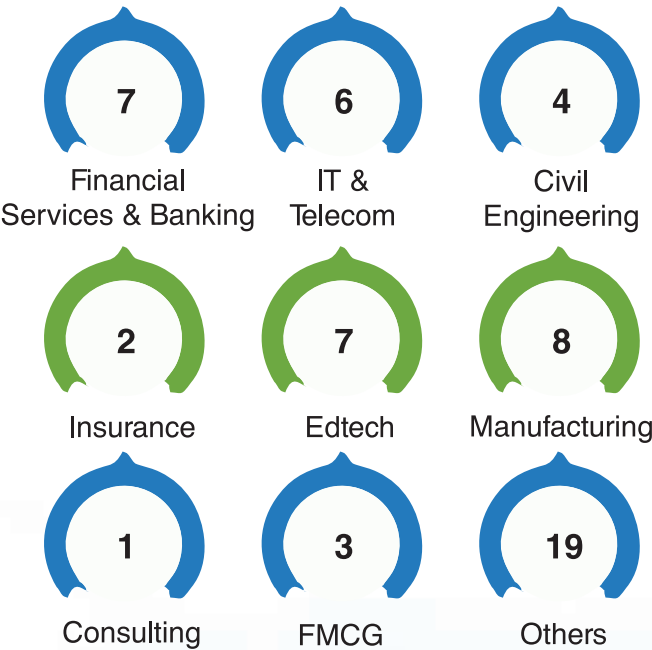


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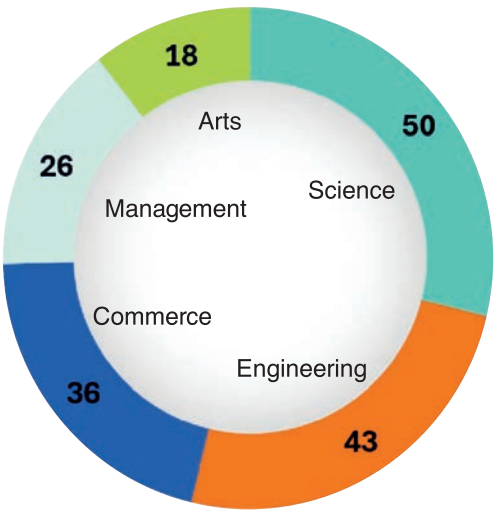
WORK EXPERIENCE



WORK EXPERIENCE SECTORS



ACADEMIC DIVERSITY



BATCH 2025-27



SUMMER PLACEMENT HIGHLIGHTS BATCH 2025-27

National Insurance Academy, Pune, successfully concluded its Summer Internship Placement (SIP) process for the Batch of 2025–27, achieving 100% placements across key domains in the insurance and allied sectors. This reflects the industry's continued confidence in the Academy's talent and training.

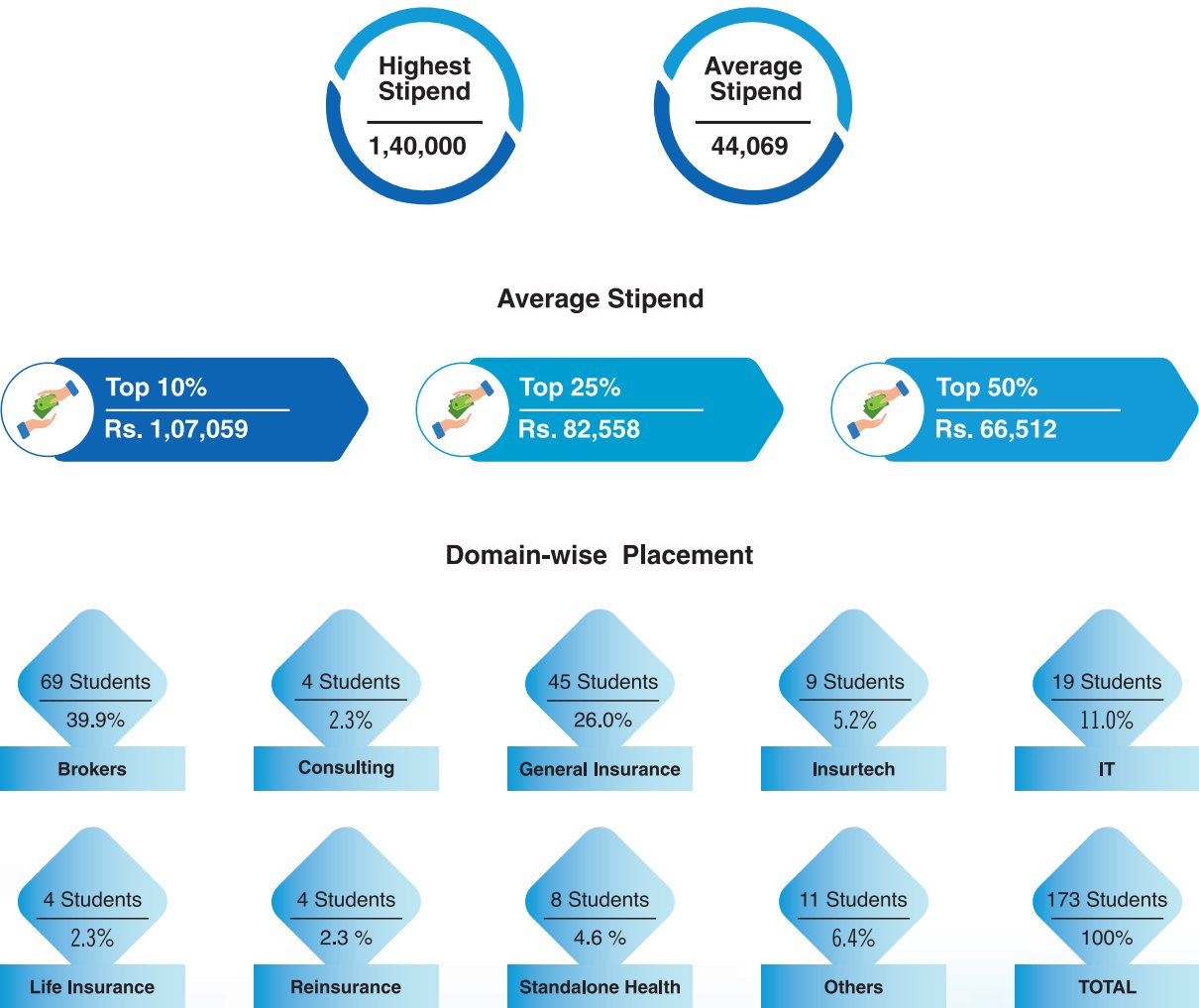
The average stipend stood at ₹44,069 for two months, with the highest stipend reaching ₹1,40,000. The top 10% of the batch secured an average stipend of ₹1,07,059, while the top 25% and top 50% earned average stipends of ₹82,558 and ₹66,512, respectively.

Insurance Broking led the domain wise placement, followed by General Insurance, IT, InsureTech, Health Insurance and Life Insurance highlighting the breadth of industry engagement and diverse carrer opportunities available to NIA Students.

The batch comprised students from diverse academic backgrounds, including Commerce, Engineering, Management, Science, Law, and Arts, bringing with them varied perspectives and prior professional experiences across multiple industries.

Prominent recruiters in this placement cycle included Marsh India, HDFC ERGO, Mahindra Insurance Brokers, SBI General, Tata AIG, Bajaj General Insurance, Aon, ValueMomentum, among several other leading organizations, many of whom have been long-standing partners of the institution.

We sincerely thank all our recruiting partners for their continued support and trust. The outcomes of this placement season are a testament to NIA's commitment to producing future-ready professionals equipped to lead and transform the insurance ecosystem.



STUDENT INDEX

Name of the Student	SIP Company	Qualifications	Specialization	Work Exp. (In Mths)
Aastha Kori	HERO INSURANCE BROKING	B.Sc.	CS	0
Abhaya Sanyal	BHARTI AXA LIFE INSURANCE	BBA	Banking and Finance	10
Abhiraj Prabhakar Gaikwad	BAJAJ GENERAL INSURANCE	B.Sc (Hons.)	Agriculture	0
Abhishek Akshat	THE ORIENTAL INSURANCE COMPANY	B.Tech	Information Technology	6
Abhishek Kumar Sah	VALUE MOMENTUM	B.Tech	Electrical Engineering	18
Abhishek Omar	POLICYGRACE INSURANCE BROKING	BBA	General	0
Adarsh Shukla	ZOOM INSURANCE BROKERS	BBA	Banking and Finance	0
Adarsh Singh	VALUE MOMENTUM	B.Sc. (Hons.)	Mathematics	0
Aditi Solanki	KIWI GENERAL INSURANCE	B.Com	Commerce	15
Aditya Shivhare	THE ORIENTAL INSURANCE COMPANY	B.Tech	Automobile Engineering	14
Aditya Shukla	EDME INSURANCE BROKERS	B.Tech	Computer Science	0
Akshat Jitendra Khurana	InsureMO	B.E.	Information Technology	21
Akshat Tripathi	VISIONSURE	BBA	General	20
Alfin Antony	LARSEN & TOUBRO	B.Tech	Civil Engineering	24
Amrutha Ratheesh	TATA AIG	B.Sc.	Mathematics	18
Ananya Mayuri Sinha	ACE INSURANCE BROKERS	B.A.	English Literature	0
Ankit Kumar	GRAND THORNTON	BBA	Financial Investment Analysis	0
Ankur Jain	CARE HEALTH INSURANCE	B.Sc.	Biology	28
Ankush Kalsia	MAHINDRA INSURANCE BROKERS LTD.	M.Sc.	Pure & Applied Mathematics	6
Anmol Arora	VALUE MOMENTUM	BBA	General	0
Anubhav Manoj Purohit	GALLAGHER	B.A. (Hons.)	Economics	0
Anupam Singh	VALUEATTICS REINSURANCE	B.Sc. (Hons.)	Physics	0
Anwasha Das	EDME INSURANCE BROKERS	B.Sc.	Agriculture	13
Arihant Mukul Kandarkar	GALLAGHER	4 year BS	Economics	0
Arpit Verma	SBI GENERAL INSURANCE	BBA	Business Analytics	32
Aryan Bharat Harne	ACE INSURANCE BROKERS	M.Sc.	Zoology	0
Asam Bharadwaja Bhuvanesh	TATA AIG	B.Tech	Electronics and Communication	10
Ashmeet Singh Saluja	MARSH INDIA BROKERS	B.Com	Accountancy	12
Atanu Mondal	LARSEN & TOUBRO	B.Tech	Mechanical Engineering	23
Atharv Vikas Divate	FIRST POLICY INSURANCE BROKERS	BBA	Computer Applications	0
Athul P M	CHOLA MANDALAM MS GIC	B.Tech	Mechanical Engineering	22
Ayush Anand	HERO INSURANCE BROKING	B.Sc.	ZBC (Zoology, Botany, Chemistry)	0
Ayush Kumar Rai	FINSALL	B.Com	Accountancy	0
Ayushi Singh	BAJAJ GENERAL INSURANCE	B.A.	English Literature	0
Bais Rohith Singh	MARSH INDIA BROKERS	B.Sc. (Hons.)	Agriculture	0
Basar Lahari	SBI GENERAL INSURANCE	B.Sc. (Hons.)	Agriculture	0
Bhaskar Maity	InRisk LABS	B.Sc. (Hons.)	Mathematics	4
Chaitanya Jayesh Waghmare	AON	B.Com	Capital Market	0
Darshan Jain	ACE INSURANCE BROKERS	B.Com	Accountancy and Business Statistics	18
Debjit Midder	EDME INSURANCE BROKERS	M.A.	English Literature	16
Deepak Kumar	RMS ARC INSURANCE BROKERS	B.A.	Political Science, History, Geography	0
Devdoot Tarafder	GALLAGHER	B.Tech	Electrical Engineering	0
Dhanaji Prataprao Deshmukh	HOWDEN INSURANCE BROKERS INDIA	B.Tech	Electronics Engineering	27
Dighe Ashish Popat	INTERLINK INSURANCE & REINSURANCE BROKING PVT. LTD.	B.Tech	Agricultural Engineering	0
Divyansh Khandelwal	BHARTI AXA LIFE INSURANCE	B.Com	General	0
Esha Patil	SBI GENERAL INSURANCE	BMS	Finance	0
Falguni Anil Halmare	AON	BBA	Finance	0

STUDENT INDEX

Name of the Student	SIP Company	Qualifications	Specialization	Work Exp. (In Mths)
Galla Santosh Kumar	PLUM	M.Tech	Electronics and Communications Engineering	10
Gaurav Jebale	CAPGEMINI INDIA	B.Com	Business Law	20
Gotmare Aniket Dnyaneshwar	HDFC ERGO	B.E.	Automobile Engineering	7
Gurunatha Reddy Deshmukh	CHOLA MANDALAM MS GIC	B.Tech	Electronics and Communication	0
Harsh Dayanand Deep	MAHINDRA INSURANCE BROKERS LTD.	BBA	Banking and finance	0
Harsh Kumar Singh	HERO INSURANCE BROKING	BBA	Management	0
Harsh Pratap Lodhi Thakur	ACE INSURANCE BROKERS	M.A.	Economics	0
Harsh Raj Gautam	KIWI GENERAL INSURANCE	B.Sc.	Computational Mathematics and Statistics	0
Harsh Rawat	ZOOM INSURANCE BROKERS	B.Com (Hons.)	Economics	0
Harsh Shailesh Dalvi	BHARTI AXA LIFE INSURANCE	B.E.	Computer	0
Harshit Kumar Pandey	EDME INSURANCE BROKERS	B.A. (Hons.)	Sociology	0
Himanshu Hitendra Mahajan	SWISS RE	B.E.	Mechanical Engineering	0
Himanshu Ranga	AGGNE	BCA	Computer Applications	0
Indrajeet Singh Tak	RMS ARC INSURANCE BROKERS	BBA	Marketing	0
Ishita Tomar	VALUE MOMENTUM	B.Sc. (Hons.)	Agriculture	0
Jadhav Prasad Eknath	IFFCO TOKIO GENERAL INSURANCE	B.Tech	Agricultural Engineering	0
Jai Malviya	CARE HEALTH INSURANCE	BBA	Marketing	0
Jatin Sharma	ONSURITY	B.Sc.	Biology	0
Jidnya Dnyaneshwar Bahadure	InRisk LABS	M.Sc.	Statistics	0
Jitesh Seshan	MARSH INDIA BROKERS	B.Com	General	0
Kachu Raju	GALAXY HEALTH INSURANCE	B.Sc. (Hons.)	Agriculture	0
Kanhaiya Bharti	SBI GENERAL INSURANCE	B.Com	Accountancy	0
Karan Bundeale	VALUE MOMENTUM	B.Tech	Textile Technology	34
Kinshuk Sah	ONSURITY	B.Sc.	Physics	12
Kirti Nikhare	MAHINDRA INSURANCE BROKERS LTD.	B.Sc. (Hons.)	Agriculture	0
Konda Vamshi	CHOLA MANDALAM MS GIC	B.Tech	Agricultural Engineering	0
Krishna Vani	CARE HEALTH INSURANCE	BBA	Foreign Trade	0
Kuldeep Ram Kishan	HDFC ERGO	B.E-Com	Management and I.T.	0
Madhuli Pangavhane	PLUM	B.Tech	Instrumentation and Control	19.5
Mandip Samanta	FINSALL	B.Sc.	Computer Science	0
Mayank Jain	INTERLINK INSURANCE & REINSURANCE BROKING PVT. LTD.	BBA	General	12
Mayank Maurya	ACE INSURANCE BROKERS	BBA	Finance	16
Mishu Kumar	AVIVA INDIA	BMS	Finance	0
Muthyamraj Ashritha	SBI GENERAL INSURANCE	B.Sc. (Hons.)	Agriculture	0
Navneet Pathania	ZOOM INSURANCE BROKERS	B.Com (Hons.)	Banking and Insurance	0
Nikhil Prasad Kesanapalli	GALAXY HEALTH INSURANCE	BBA	General	0
Nikita Choudyal	IFFCO TOKIO GENERAL INSURANCE	B.Pharm	Pharmacy	0
Nishchay Jagrat Valia	InRisk LABS	B.Tech	Electronics and Communication	0
Nupur Parikh	EDME INSURANCE BROKERS	B.Com	General	0
Om Shukla	HERO INSURANCE BROKING	B.Com	Economics	0
Omkar Raosaheb Kamble	IFFCO TOKIO GENERAL INSURANCE	B.E.	Mechanical Engineering	0
Paikrao Sakshi Ashok	SBI GENERAL INSURANCE	B.Sc. (Hons.)	Agriculture	0
Parakh Agrawal	BAJAJ GENERAL INSURANCE	BBA	Foreign Trade	21
Piyushi Agarwal	SBI GENERAL INSURANCE	B.Tech	Computer Science and Engineering	0

STUDENT INDEX

Name of the Student	SIP Company	Qualifications	Specialization	Work Exp. (In Mths)
Pooja Kabdola	CARE HEALTH INSURANCE	BBA	Finance	0
Pradeep Singh Bhadoriya	ZOOM INSURANCE BROKERS	B.Com	Commerce	0
Pradum Kumar	GALLAGHER	B.A.	Political Science and Computer Applications	0
Prajapat Bhaveshkumar	ZOOM INSURANCE BROKERS	B.Com	Accountancy	12
Prasanta Goud	UPSURE	B.Com	Banking and Accounting	16
Pratham Jain	IFFCO TOKIO GENERAL INSURANCE	B.Com	General	0
Pratik Saha	TATA AIG	B.Tech	Chemical Engineering	18
Pratik Subhash Pradhan	LNG INSURANCE BROKERS	B.Sc. (Hons.)	Agriculture	0
Pratik Waghmare	LNG INSURANCE BROKERS	B.E.	Civil Engineering	0
Pratyush Jain	VALUE MOMENTUM	B.Com	Commerce	0
Priti Poddar	TATA AIG	BBALLB (Hons.)	Corporate Law	0
Priyanshi Dharmesh Gandhi	ACE INSURANCE BROKERS	B.Com	Accountancy	0
Priyanshu Gupta	BAJAJ GENERAL INSURANCE	B.Com (Hons.)	Financial Markets Management	0
Rahul Bhandariya	IFFCO TOKIO GENERAL INSURANCE	B.Sc. (Hons.)	Botany	0
Rakshit Raj	FIRST POLICY INSURANCE BROKERS	M.A.	History	0
Raktim Roy	BAJAJ GENERAL INSURANCE	B.Com (Hons.)	Commerce	0
Ramit Singh	PLUM	M.A.	Political Science	27
Rathod Karan Vinodkumar	InRisk LABS	M.E.	Electrical Engineering	3
Riju Roy Chowdhury	KIWI GENERAL INSURANCE	B.Com (Hons.)	Accounting and Finance	34
Rishabh Rundla	IFFCO TOKIO GENERAL INSURANCE	B.Sc.	Computer Applications	0
Rishabh Thakur	ACE INSURANCE BROKERS	B.A. (Hons.)	English Literature	0
Ritam Majumdar	UPSURE	B.Tech	Computer Science and Engineering	0
Ritam Roy Chowdhury	HDFC ERGO	B.Tech	Civil Engineering	30
Rohan Pramod Patil	VALUE MOMENTUM	B.E.	Computer Engineering	0
Rucha Shinde	MAHINDRA INSURANCE BROKERS LTD.	B.Tech	Electronics and Telecommunication	9
Runveer Surwade	INTERLINK INSURANCE & REINSURANCE BROKING PVT. LTD.	B.Arch	Architecture and Interiors	14
Sahil Suresh Sanjana Shinde	LNG INSURANCE BROKERS	B.Sc.	Chemistry	20
Sakshi More	ACE INSURANCE BROKERS	B.Tech	Agriculture	0
Sakshi Panchal	AGGNE	BCA	Computer Applications	0
Sandeep Kumar Saini	GRAND THORNTON	B.E.	Mechanical Engineering	17
Sankalp Roy	GISA ADVISORY PVT. LTD.	B.Com	Statistics	24
Sanket Mhaske	NATIONAL INSURANCE ACADEMY	B.Tech	Computer Science	0
Sanket Rajesh Patil	HOWDEN INSURANCE BROKERS INDIA	B.Sc.	Chemistry	0
Sarvagya Rai	SBI GENERAL INSURANCE	B.Sc. (Hons.)	Physics	13
Satyam Thakur	InRisk LABS	B.Tech	Electronics and communication	11
Saumya Vijay Shende	POLICYGRACE INSURANCE BROKING	B.E.	Electronics and Telecommunication	0
Shalvi Shete	TATA AIG	BBA	Finance	24
Shashank Patil	FINSALL	BBA	General	0
Shashwat Kumar	HERO INSURANCE BROKING	B.Sc. (Hons.)	Physics	0
Shelke Sunit Sayram	MAHINDRA INSURANCE BROKERS LTD.	PGDM	Data Science and AI	8
Shivam Saini	MARSH INDIA BROKERS	B.Com (Hons.)	Commerce	0
Shivam Talatule	GRAND THORNTON	BBA	Finance	0
Shivani Gupta	VALUE MOMENTUM	BBA	Finance	0

STUDENT INDEX

Name of the Student	SIP Company	Qualifications	Specialization	Work Exp. (In Mths)
Shreya Shankar	MAHINDRA INSURANCE BROKERS LTD.	B.A. (Hons.)	History	0
Shreya Singh	POLICYGRACE INSURANCE BROKING	B.Com	MM, HRM	0
Shreyas Tulpule	HOWDEN INSURANCE BROKERS INDIA	B.E.	Information Technology	0
Shreyash Mukesh Varma	LNG INSURANCE BROKERS	B.Pharm	Pharmacy	23
Shreyash Shende	BAJAJ GENERAL INSURANCE	B.Sc.	Microbiology	0
Shubham Kumar	ACE INSURANCE BROKERS	B.A.	Humanities	0
Shubham Madhav Bharti	ASPIRE INSURANCE BROKERS	B.Com	General	0
Shweta Tiwari	EDME INSURANCE BROKERS	B.A. (Hons.)	Political Science	0
Siddharth Sarkar	MAHINDRA INSURANCE BROKERS LTD.	B.Econ Fin	Economics and Finance	4
Soumik Paul	HDFC ERGO	B.Sc. (Hons.)	Chemistry	0
Srishti Singh	KIWI GENERAL INSURANCE	M.A.	Sociology	0
Suhani Shrivastava	VALUE MOMENTUM	B.Sc.	Biotechnology	0
Sukriti Tiwari	MAHINDRA INSURANCE BROKERS LTD.	B.Tech	Civil Engineering	0
Sumit Kumar Mandal	InsureMO	BCA	Computer Applications	0
Sunil Chamria	CARE HEALTH INSURANCE	B.Com	Banking and Insurance	0
Sunny Sharma	HDFC ERGO	B.Com	Finance	14
Sunny Tyagi	EDME INSURANCE BROKERS	B.A. (Hons.)	Spanish Language and Literature	16
Supratik Mitra	ACE INSURANCE BROKERS	B.Sc. (Hons.)	Agriculture	3
Tanisha Kalra	IFFCO TOKIO GENERAL INSURANCE	B.A. (Hons.)	Economics	0
Tanisha Rathore	VALUE MOMENTUM	BBA	Hospital Administration	0
Tanishq Patel	HDFC ERGO	B.Tech	Instrumentation and Control	0
Tejas Sanjay Patil	YARAB TECHNOLOGIES	B.Com	Cost and Works Accounting	25
Tejaswi Bandaru	GALAXY HEALTH INSURANCE	B.Sc. (Hons.)	Agriculture	0
Tekumalla Shiva Kiran	BAJAJ GENERAL INSURANCE	B.Sc. (Hons.)	Agriculture	0
Umang Dwivedi	VALUE MOMENTUM	B.A.	Political Science and History	0
Unnati Swami	BAJAJ GENERAL INSURANCE	B.Sc.	Botany	0
Utkarsh Gupta	ACE INSURANCE BROKERS	B.Com (Hons.)	Banking and Insurance	0
Vadla Vinay Kumar Achari	CHOLA MANDALAM MS GIC	B.Sc. (Hons.)	Agriculture	4
Vagisha Gupta	MAHINDRA INSURANCE BROKERS LTD.	B.Sc.	Geology	0
Vaishnavi Upadhyay	MARSH INDIA BROKERS	B.Com	Banking and Finance	24
Vedant Gulab Ambrale	HOWDEN INSURANCE BROKERS INDIA	B.Com	General	6
Vidhi Sharma	ZOOM INSURANCE BROKERS	B.Sc. (Hons.)	Computer Science	0
Vimal Sahay	CAPGEMINI INDIA	B.Pharm	Pharmacy	45
Vinay Kumar Shukla	SWISS RE	B.E.	Mechanical Engineering	36
Vinayak Sharma	IFSCA	B.Com	General	0
Vivek Kadam	MAHINDRA INSURANCE BROKERS LTD.	B.Com	Cost and Works Accounting	0
Yadav Advait Anilkumar	BAJAJ GENERAL INSURANCE	B.Tech	Agricultural Engineering	0
Yash Suratwala	ACE INSURANCE BROKERS	BBA	General	0
Yashasvi Jain	VALUEATTICS REINSURANCE	BBA	Finance	0

STUDENT PROFILE

AASTHA KORI



SIP Company : HERO INSURANCE BROKING

Department : Corporate sales

Project Title: Market opportunity assessment for group mediclaim insurance in Delhi for Hero Insurance broking

Professional Qualification: Licentiate (III)

Qualification: .B.Sc. CS

Date of Birth: 24/03/2002

ABHAYA SANYAL



SIP Company : BHARTI AXA LIFE INSURANCE

Department : Operations (Claims)

Project Title: Automation of Pre claims process

Qualification: BBA Banking and Finance

Date of Birth: 06/01/2003

ABHIRAJ GAIKWAD



SIP Company : BAJAJ GENERAL INSURANCE

Department : Bancassurance

Project Title: Corporate Communication

Professional Qualification: Licentiate (III)

Qualification: B.Sc (Hons.) Agriculture

Date of Birth: 24/09/2001

ABHISHEK AKSHAT



SIP Company : THE ORIENTAL INSURANCE COMPANY

Department : Risk management

Project Title: Risk management

Qualification: B.Tech Information Technology

Date of Birth: 20/10/1999

STUDENT PROFILE

**ABHISHEK KUMAR
SAH**



SIP Company : VALUE MOMENTUM

Department : Underwriting research

Project Title: Real time AI driven Underwriting
(STP + Alternative data collection)

Professional Qualification: Licentiate (III)

Qualification: B.Tech Electrical Engineering

Date of Birth: 25/08/2000

ABHISHEK OMAR



SIP Company : UPONLY TECHNOLOGIES

Department : Founder's office

Project Title: Insurance Sales Management OS -
Competition Gap Analysis & Market Opportunity for
UPONLY Technologies

Qualification: BBA General

Date of Birth: 21/01/2003

ADARSH SHUKLA



SIP Company : ZOOM INSURANCE BROKERS

Department : Liability and Specialty Lines.

Project Title: Cyber-Physical Risks, Coverage
Gaps and the Limitations of Traditional Product
Liability Insurance.

Qualification: BBA Banking and Finance

Date of Birth: 13/08/2003

ADARSH SINGH



SIP Company : VALUE MOMENTUM

Department : Product Underwriting IT Solutions

Project Title: AI-Enabled Underwriting Offering

Qualification: B.Sc. (Hons.) Mathematics

Date of Birth: 02/01/2001

STUDENT PROFILE

ADITI SOLANKI



SIP Company : KIWI GENERAL INSURANCE

Department : Retail and Distribution

Project Title: Airtel Payment bank distribution opportunity

Professional Qualification: Associate (III)

Qualification: B.Com Commerce

Date of Birth: 27/05/2001

ADITYA SHIVHARE



SIP Company : THE ORIENTAL INSURANCE COMPANY

Department : Risk management

Project Title: Emerging risk in general insurance

Professional Qualification: Licentiate (III)

Qualification: B.Tech Automobile Engineering

Date of Birth: 05/11/1999

ADITYA SHUKLA



SIP Company : EDME INSURANCE BROKERS

Department : Strategy and M&A (International Business vertical)

Project Title: Increasing EDME's Brokers and Reinsurer network in Africa

Professional Qualification: Associate (III)

Certification: EY CAFTA FRM

Qualification: B.Tech Computer Science

Date of Birth: 04/06/2002

AKSHAT JITENDRA KHURANA



SIP Company : InsureMO

Department : Global Business

Project Title: Research Topic 2: Upcoming Technological advancements that will change the Insurance Industry

Professional Qualification: Licentiate (III)

Qualification: B.E. Information Technology

Date of Birth: 04/04/2001

STUDENT PROFILE

AKSHAT TRIPATHI



SIP Company : VISIONSURE

Department : Employee Benefits

Project Title: Maximizing the Benefit wallet utilization - (OPD Vision Benefits)

Professional Qualification: Licentiate (III)

Qualification: BBA General

Date of Birth: 16/03/2000

ALFIN ANTONY



SIP Company : LARSEN & TOUBRO

Department : Corporate insurance

Project Title: Creating dashboard for L&T for connecting every line of business, fraud detection research on there mediclaims

Professional Qualification: Licentiate (III)

Qualification: B.Tech Civil Engineering

Date of Birth: 08/12/1999

**AMRUTHA
RATHEESH**



SIP Company : TATA AIG

Department : Product & Strategy (Agency Health vertical)

Project Title: Mentor Model Growth

Professional Qualification: Licentiate (III)

Qualification: B.Sc Mathematics

Date of Birth: 20/09/2002

**ANANYA MAYURI
SINHA**



SIP Company : ACE INSURANCE BROKERS

Department : Reinsurance

Project Title: Global MGA Ecosystem and Future Potential in India

Professional Qualification: Licentiate (III)

Qualification: B.A.English literature

Date of Birth: 24/04/2002

STUDENT PROFILE

ANKIT KUMAR



SIP Company : GRAND THORNTON
Department : Digigov
Project Title: Multi Hazard Risk Financing
Qualification: BBA Financial Investment Analysis
Date of Birth: 28/10/2002

ANKUR JAIN



SIP Company : CARE HEALTH INSURANCE
Department : Central Operations
Project Title: Leveraging Net Promoter Score (NPS) Analytics to Enhance Customer Satisfaction and Operational Efficiency in Health Insurance
Professional Qualification: Licentiate (III)
Qualification: B.Sc. Biology
Date of Birth: 17/12/2000

ANKUSH KALSIA



SIP Company : MAHINDRA INSURANCE BROKERS LTD.
Department : Reinsurance
Project Title: Liability Reinsurance - India Opportunities
Professional Qualification: Associate (III)
Qualification: M.Sc. Pure & Applied Mathematics
Date of Birth: 06/11/2000

ANMOL ARORA



SIP Company : VALUE MOMENTUM
Department : Underwriting Workbench
Project Title: Underwriting Workbench Modernization: Conceptualizing an AI-Assisted Framework for Specialty Lines of Business.
Professional Qualification: Licentiate (III)
Qualification: BBA General
Date of Birth: 23/07/2003

STUDENT PROFILE

**ANUBHAV MANOJ
PUROHIT**



SIP Company : GALLAGHER

Department : Gallagher Bassett Third Party Administrator (Liability lines)

Project Title: AI deployment support in LA & CS(Claims Setup)

Professional Qualification: Licentiate (III)

Qualification: B.A. (Hons.) Economics

Date of Birth: 17/04/2002

ANUPAM SINGH



SIP Company : VALUEATTICS REINSURANCE

Department : Underwriting

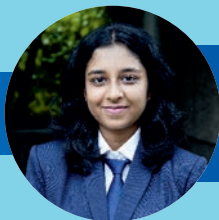
Project Title: Applied Reinsurance Analytics and Market assessment

Professional Qualification: Licentiate (III)

Qualification: B.Sc. (Hons.) Physics

Date of Birth: 03/08/2002

ANWESHA DAS



SIP Company : EDME INSURANCE BROKERS

Department : Surety and Trade Credit

Project Title: Market potential, regulations, projection of growth in surety in India and abroad.

Professional Qualification: Licentiate (III)

Qualification: B.Sc. Agriculture

Date of Birth: 23/11/2000

**ARIHANT MUKUL
KANDARKAR**



SIP Company : GALLAGHER

Department : Claims Vertical

Project Title: Liability Claims: Market Research on Medical Malpractice Claims Capabilities

Professional Qualification: Associate (III)

Qualification: 4 year BS Economics

Date of Birth: 26/09/2002

STUDENT PROFILE

ARPIT VERMA



SIP Company : SBI GENERAL INSURANCE

Department : CLAIMS

Project Title: Strategic Benchmarking and Process Optimization in Health & Personal Accident Claims at SBI General; "A Competitive Gap Analysis of SBI General's healthcare and PA Claims Ecosystem"

Qualification: BBA Business Analytics

Date of Birth: 19/02/2001

ARYAN BHARAT HARNE



SIP Company : ACE INSURANCE BROKERS

Department : Marine Insurance

Project Title: Study of Marine Insurance Workflow and Underwriting Practices

Professional Qualification: Licentiate (III)

Qualification: M.Sc. Zoology

Date of Birth: 09/05/1999

ASAM BHARADWAJA BHUVANESH



SIP Company : TATA AIG

Department : SME

Project Title: Green channel for producers and VIP customers – what can we offer and what does it cost?

Professional Qualification: Licentiate (III)

Qualification: B.Tech Electronics and Communication

Date of Birth: 15/07/2000

ASHMEET SINGH SALUJA



SIP Company : MARSH INDIA BROKERS

Department : Finpro

Project Title: Qcr (quote comparison report)

Professional Qualification: Licentiate (III)

Qualification: B.Com Accountancy

Date of Birth: 12/03/2002

STUDENT PROFILE

ATANU MONDAL



SIP Company : LARSEN & TOUBRO

Department : Corporate insurance

Project Title: EPC Insurance at L&T: An In-Depth Study of Policy Documentation, SOP Development, Claims Dashboard, Industry Benchmarking, Risk Control and AI Applications

Professional Qualification: Licentiate (III)

Qualification: B.Tech Mechanical Engineering

Date of Birth: 07/09/1999

ATHARV VIKAS
DIVATE



SIP Company : FIRST POLICY INSURANCE
BROKERS

Department : Marine Insurance

Project Title: Marine Cargo War Risk Cover Portal

Professional Qualification: Licentiate (III)

Qualification: BBA Computer Applications

Date of Birth: 21/09/2002

ATHUL P M



SIP Company : CHOLA MANDALAM MS GIC

Department : Commercial SME Underwriting

Project Title: How CholaMS is taking exposure based risk in Fire insurance compared to market players.

Professional Qualification: Licentiate (III)

Qualification: B.Tech Mechanical Engineering

Date of Birth: 03/11/1997

AYUSH ANAND



SIP Company : HERO INSURANCE BROKING

Department : Corporate Sales

Project Title: Client Acquisition and Renewal Retention Strategies in Corporate Insurance Broking

Professional Qualification: Licentiate (III)

Qualification: B.Sc. ZBC (Zoology, Botany, Chemistry)

Date of Birth: 15/12/1999

STUDENT PROFILE

AYUSH KUMAR RAI



SIP Company : FINSALL

Department : Product department

Project Title: Product enhancement, stakeholders VAS, operations smoothening and competitor benchmarking

Professional Qualification: Licentiate (III)

Qualification: B.Com Accountancy

Date of Birth: 18/04/2004

AYUSHI SINGH



SIP Company : BAJAJ GENERAL INSURANCE

Department : Product development

Project Title: Professional 360: Building Need-Based Insurance Ecosystems for Emerging Professionals and MSMEs

Professional Qualification: Licentiate (III)

Qualification: B.A. English literature

Date of Birth: 12/12/2001

BAIS ROHITH SINGH



SIP Company : MARSH INDIA BROKERS

Department : Placements

Project Title: The facility workflow design, placement team - LenAi tool

Professional Qualification: Licentiate (III)

Qualification: B.Sc (Hons.) Agriculture

Date of Birth: 05/02/2001

BASAR LAHARI



SIP Company : SBI GENERAL INSURANCE

Department : 1. Commercial Underwriting
2. Speciality lines claims (Tentative)

Project Title: Process Simplification in Commercial Underwriting at SBI General Insurance: A Comparative Industry Analysis

Professional Qualification: Licentiate (III)

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 28/06/2003

STUDENT PROFILE

BHASKAR MAITY



SIP Company : InRisk LABS

Department : ACTUARY

Project Title: Product development: Cyber modular Insurance

Professional Qualification: Fellow (III)

Certification: ACET, Acturial Exam - CB3

Qualification: B.Sc. (Hons.) Mathematics

Date of Birth: 24/11/1999

CHAITANYA JAYESH WAGHMARE



SIP Company : AON

Department : AGCN

Project Title: 1. White space maximisation and optimisation 2. Analysing the digital tools used by Aon and finding any pain points for suggesting ways to overcome them and optimise the overall experience.

Professional Qualification: Licentiate (III)

Qualification: B.Com Capital Market

Date of Birth: 16/07/2002

DARSHAN JAIN



SIP Company : ACE INSURANCE BROKERS

Department : Liability

Project Title: Gig Worker and Evolution of D&O and EPLI in India

Professional Qualification: Associate (III)

Qualification: B.Com Accountancy and Business Statistics

Date of Birth: 15/06/2002

DEBJIT MIDDER



SIP Company : EDME INSURANCE BROKERS

Department : Knowledge Management / Industry Research

Project Title: Development of an Industry–Risk–Insurance Knowledge Repository for Cross-Vertical Insurance Understanding

Qualification: M.A. English Literature

Date of Birth: 03/12/1998

STUDENT PROFILE

DEEPAK KUMAR



SIP Company : RMS ARC INSURANCE
BROKERS

Department : Employee Benefits Department

Project Title: Opportunities in the Employee
Benefits Business for Insurance Brokers in India

Qualification: B.A. Political Science, History,
Geography

Date of Birth: 13-07-2001

**DEVDOOT
TARAFDER**



SIP Company : GALLAGHER

Department : CLAIMS ADJUSTMENT

Project Title: Market Research on Talent Pipeline &
AI Enablement in Appraisals

Professional Qualification: Licentiate (III)

Qualification: B.Tech Electrical Engineering

Date of Birth: 23-06-2003

**DHANAJI
DESHMUKH**



SIP Company : HOWDEN INSURANCE
BROKERS INDIA

Department : Property & Risk Management

Project Title: Fire LoB insurer wise Market
Products Comparison

Qualification: B.Tech Electronics Engineering

Date of Birth: 26-07-1999

**DIGHE ASHISH
POPAT**



SIP Company : INTERLINK INSURANCE &
REINSURANCE BROKING PVT. LTD

Department : Reinsurance

Project Title: The study of Agriculture Insurance in
India

Professional Qualification: Licentiate (III)

Qualification: B.Tech Agricultural Engineering

Date of Birth: 28-02-2003

STUDENT PROFILE

**DIVYANSH
KHANDELWAL**



SIP Company : BHARTI AXA LIFE INSURANCE

Department : Operations

Project Title: New business automation

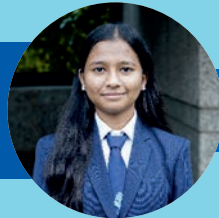
Professional Qualification: Associate (III)

Certification: ACET

Qualification: B.Com General

Date of Birth: 24-03-2004

ESHA PATIL



SIP Company : SBI GENERAL INSURANCE

Department : Third party claims and retail underwriting

Project Title: Industry benchmarking in conciliation settlement

Professional Qualification: Licentiate (III)

Certification: ACET

Qualification: BMS Finance

Date of Birth: 05-03-2005

**FALGUNI ANIL
HALMARE**



SIP Company : AON

Department : Health Solutions

Project Title: Assess opportunity for Aon Digital offerings including EBH within existing Aon client base

Professional Qualification: Associate (III)

Qualification: BBA Finance

Date of Birth: 16-09-2002

**GALLA SANTOSH
KUMAR**



SIP Company : PLUM

Department : Enterprise Account Management

Project Title: Related to the friction points in Enterprise Account Management (Potential)

Professional Qualification: Licentiate (III)

Qualification: M.Tech Electronics and Communication Engineering

Date of Birth: 19/06/2000

STUDENT PROFILE

GAURAV JEBALE



SIP Company : CAPGEMINI INDIA

Department : INSURANCE BUSINESS CONSULTING

Project Title: EV Battery Insurance - End-to-End Guidewire Go Product Development (PolicyCenter, BillingCenter & ClaimCenter)

Professional Qualification: Licentiate (III)

Certification: McKinsey Forward Program, Company Secretary - Executives

Qualification: B.Com Business Law

Date of Birth: 05/12/2000

GOTMARE ANIKET DNYANESHWAR



SIP Company : HDFC ERGO

Department : COMMERCIAL UNDERWRITING

Project Title: 1.Product Comparison HEGI IAR policies with Competitors and International Wordings, 2. Power BI Dashboard for Segment Wise Report/ NL Reports

Professional Qualification: Licentiate (III)

Qualification: B.E. Automobile Engineering

Date of Birth: 31/05/2002

GURUNATHA REDDY DESHMUKH



SIP Company : CHOLA MANDALAM MS GIC

Department : Commercial underwriter

Project Title: Pincode level Risk Classification and Underwriting Performance Analysis at Chola MS General Insurance.

Professional Qualification: Licentiate (III)

Qualification: B.Tech Electronics and communication

Date of Birth: 24/08/2002

HARSH DAYANAND DEEP



SIP Company : MAHINDRA INSURANCE BROKERS LTD.

Department : Corporate solutions liability insurance

Project Title: Request for quotation and quotation comparison report using AI automation

Qualification: BBA Banking and finance

Date of Birth: 17-09-2000

STUDENT PROFILE

**HARSH KUMAR
SINGH**



SIP Company : HERO INSURANCE BROKING

Department : Finance

Project Title: Microsoft Dynamics 365

Qualification: BBA Management

Date of Birth: 03-07-2001

**HARSH PRATAP
LODHI THAKUR**



SIP Company : ACE INSURANCE BROKERS

Department : Employment benefits

Project Title: 1) Wellness platform benchmarking and Comparison. , 2) Operations Manual for client servicing in GHI.

Professional Qualification: Associate (III)

Certification: ACET

Qualification: M.A. Economics

Date of Birth: 07-07-1998

HARSH RAJ GAUTAM



SIP Company : KIWI GENERAL INSURANCE

Department : Product and Underwriting

Project Title: A Data-Driven Approach to Insurance Business Optimization: Strategic Distribution Channel Assessment, Process Automation, Cross-Selling Analytics, Predictive Modeling, and Profitability Enhancement in General Insurance

Professional Qualification: Associate (III)

Certification: International Certificate course on Risk Management

Qualification: B.Sc. Computational Mathematics and Statistics

Date of Birth: 20-10-2002

HARSH RAWAT



SIP Company : ZOOM INSURANCE BROKERS

Department : Employee Benefits

Project Title: Restructuring of Employee Benefits Process leveraging new age solutions

Professional Qualification: Licentiate (III)

Certification: ACET

Qualification: B.Com (Hons.) Economics

Date of Birth: 15-02-2003

STUDENT PROFILE

**HARSH
SHAIKESH DALVI**



SIP Company : BHARTI AXA LIFE INSURANCE

Department : Operations

Project Title: Group operations and discuss projects

Certification: Foundation level IIT Madras Data science and programming

Qualification: B.E Computer

Date of Birth: 04-09-2002

**HARSHIT KUMAR
PANDEY**



SIP Company : EDME INSURANCE BROKERS

Department : Government business

Project Title: Operational Perils Products

Professional Qualification: Licentiate (III)

Qualification: B.A. (Hons.) Sociology

Date of Birth: 07-04-2001

**HIMANSHU HITENDRA
MAHAJAN**



SIP Company : SWISS RE

Department : Engineering Reinsurance

Project Title: Engineering Reinsurance: Underwriting and Risk Assessment

Professional Qualification: Licentiate (III)

Certification: CS1 - Actuarial Statistics

Qualification: B.E. Mechanical Engineering Robotics

Date of Birth: 04-09-2002

HIMANSHU RANGA



SIP Company : AGGNE

Department : BA/PM

Project Title: Comparison between claims process of commercial motor insurance - India vs New Zealand

Qualification: BCA Computer Applications

Date of Birth: 04-09-2002

STUDENT PROFILE

**INDRAJEET
SINGH TAK**



SIP Company : RMS ARC INSURANCE
BROKERS

Department : Corporate sales

Project Title: How a business development
executive in an insurance company target and
acquire new clients.

Professional Qualification: Licentiate (III)

Qualification: BBA Marketing

Date of Birth: 09-06-2002

ISHITA TOMAR



SIP Company : VALUE MOMENTUM

Department : CAT MODELLING

Project Title: Real-Time Climate Risk &
Catastrophe Modeling Integration in Underwriting
(AI-Driven Decisioning) - STP vs referral
optimization using cat risk scores - Data pipelines
for geospatial + climate ingestion

Professional Qualification: Licentiate (III)

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 13-02-2002

**JADHAV PRASAD
EKNATH**



SIP Company : IFFCO TOKIO GENERAL
INSURANCE

Department : Underwriting

Project Title: Usage-based Motor Insurance,
Underwriting & Claims

Professional Qualification: Licentiate (III)

Qualification: B.Tech Agricultural Engineering

Date of Birth: 07-01-2001

JAI MALVIYA



SIP Company : CARE HEALTH INSURANCE

Department : Digital

Project Title: Study of Health Insurance Products
Across Regions: Product Analysis and Competitive
Positioning

Qualification: BBA Marketing

Date of Birth: 20-12-2003

STUDENT PROFILE

JATIN SHARMA



SIP Company : ONSURITY

Department : Revenue

Project Title: Analysis of Sales and Customer Relationship Processes

Qualification: B.Sc. Biology

Date of Birth: 09-03-2002

JIDNYA D. BAHADURE



SIP Company : InRisk LABS

Department : Product Development

Project Title: Standalone Flood insurance - River based data

Certification: ACET

Qualification: M.Sc. Statistics

Date of Birth: 28-12-2000

JITESH SESHAN



SIP Company : MARSH INDIA BROKERS

Department : Private Equity Mergers and Acquisitions (PEMA)

Project Title: A Comparative Study of industry wide risks across sectors: Implications for M&A structuring in India

Professional Qualification: Associate (III)

Qualification: B.Com General

Date of Birth: 20-05-2003

KACHU RAJU



SIP Company : GALAXY HEALTH INSURANCE

Department : Underwriting

Project Title: A Cross-Functional Approach to Product Innovation and Underwriting Operations for a Seamless Process

Professional Qualification: Associate (III)

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 23-01-2003

STUDENT PROFILE

KANHAIYA BHARTI



SIP Company : SBI GENERAL INSURANCE

Department : 1st month - Health cashless claim,
2nd month - GMC Underwriting

Project Title: Optimizing the Health Insurance
Value Chain: A Study of Cashless Claims
Processing and GMC Underwriting Synergies at
SBI General

Professional Qualification: Licentiate (III)

Qualification: B.Com

Date of Birth: 06-10-1997

KARAN BUNDELE



SIP Company : VALUE MOMENTUM

Department : Product Underwriting - IT Solutions

Project Title: Loss Control: Building a Predict &
Prevent Offering for Insurance Carriers

Professional Qualification: Licentiate (III)

Certification: ACET

Qualification: B.Tech Textile Technology

Date of Birth: 22-11-1997

KINSHUK SAH



SIP Company : ONSURITY

Department : Product Management

Project Title: Automating policy issuance and data
sharing through API integration: Reducing
operational risk through API integration

Professional Qualification: Licentiate (III)

Qualification: B.Sc. Physics

Date of Birth: 16-12-2000

KIRTI NIKHARE



SIP Company : MAHINDRA INSURANCE
BROKERS LTD.

Department : Corporate Business Solutions_M&M

Project Title: Study on industry wise risk and fire/
IAR/ mega/ add on cover available and industry
wise recommendation with rationale.

Professional Qualification: Licentiate (III)

Certification: ACET

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 27-07-2002

KONDA VAMSHI



SIP Company : CHOLA MANDALAM MS GIC

Department : Product Development

Project Title: Benchmarking

Professional Qualification: Associate (III)

Qualification: B.Tech Agricultural Engineering

Date of Birth: 26-02-2001

KRISHNA VANI



SIP Company : CARE HEALTH INSURANCE

Department : CENTRAL OPERATIONS

Project Title: Comprehensive Risk Management and Fraud Detection model & AML/CTF frameworks

Professional Qualification: Licentiate (III)

Qualification: BBA Foreign Trade

Date of Birth: 16-07-2004

**KULDEEP RAM
KISHAN**



SIP Company : HDFC ERGO

Department : Product Innovation & Development

Project Title: Global Market Research for Commercial products: Identify unique offerings of P&E, Speciality and Liability that are suitable for Indian market.

Qualification: B.E.Com Management & I.T.

Date of Birth: 24-01-2005

**MADHULI
PANGAVHANE**



SIP Company : PLUM

Department : Business team-Non Employee Benefits

Project Title: To prepare a handbook of Non-Employee Benefit insurance products using visual narratives for simplification of Insurance concepts.

Qualification: B.Tech Instrumentation and Control

Date of Birth: 14-10-2000

STUDENT PROFILE

MANDIP SAMANTA



SIP Company : FINSALL

Department : Product

Project Title: A Study on Customer Management, Operational Cost Optimization, and New Business Expansion Strategies in Insurance Premium Financing: A Case Study of Finsall Resources

Qualification: B.Sc. Computer Science

Date of Birth: 30-12-2001

MAYANK JAIN



SIP Company : INTERLINK INSURANCE & REINSURANCE BROKING PVT. LTD

Department : Reinsurance

Project Title: Insurance in East Africa

Qualification: BBA General

Date of Birth: 08-02-2004

MAYANK MAURYA



SIP Company : ACE INSURANCE BROKERS

Department : Trade credit

Project Title: Automation in Trade credit

Professional Qualification: Licentiate (III)

Qualification: BBA Finance

Date of Birth: 20-08-2000

MISHU KUMAR



SIP Company : AVIVA INDIA

Department : Risk Management

Project Title: Operational Risk in Insurance

Professional Qualification: Licentiate (III)

Certification: NISM-Series- XV: Research Analyst

Qualification: BMS Finance

Date of Birth: 17-11-2003

STUDENT PROFILE

MUTHYAMRAJ ASHRITHA



SIP Company : SBI GENERAL INSURANCE

Department : Liability Underwriting

Project Title: "Redefining Cyber Insurance Excellence: Comparative Market Leader's Wording Analysis, Strategic Gap Mapping, and Industry-Disruptive Innovation Recommendations for SBI General Insurance"

Professional Qualification: Licentiate (III)

Qualification: B.Sc (Hons.) Agriculture

Date of Birth: 30-01-2002

NAVNEET PATHANIA



SIP Company : ZOOM INSURANCE BROKERS

Department : Marketing (sales)

Project Title: Marketing

Professional Qualification: Licentiate (III)

Qualification: B.Com (Hons.) Banking and Insurance

Date of Birth: 27-02-2003

NIKHIL PRASAD
KESANAPALLI



SIP Company : GALAXY HEALTH INSURANCE

Department : Marketing & Products

Project Title: A study of product innovation and marketing operations for enhancing business efficiency

Qualification: BBA General

Date of Birth: 08-02-2001

NIKITA CHOUDYAL



SIP Company : IFFCO TOKIO GENERAL INSURANCE

Department : Engineering Insurance

Project Title: Site to Finance Security: Engineering Insurance Opportunity Analysis in the Construction Sector.

Professional Qualification: Licentiate (III)

Qualification: B.Pharm

Date of Birth: 26-04-2003

STUDENT PROFILE

NISHCHAY JAGRAT VALIA



SIP Company : InRisk LABS

Department : Product

Project Title: Health Insurance for Tibetan Refugees

Professional Qualification: Licentiate (III)

Qualification: B.Tech Electronics and communication

Date of Birth: 13-06-2003

NUPUR PARIKH



SIP Company : EDME INSURANCE BROKERS

Department : Corporate sales

Project Title: BFSI sector

Professional Qualification: Licentiate (III)

Certification: ACET

Qualification: B.Com General

Date of Birth: 06-02-2002

OM SHUKLA



SIP Company : HERO INSURANCE BROKING

Department : Corporate sales

Project Title: Product Innovation as a Catalyst for Value Creation and Market Expansion

Professional Qualification: Licentiate (III)

Qualification: B.Com Economics

Date of Birth: 08-01-2004

OMKAR RAOSAHEB KAMBLE



SIP Company : IFFCO TOKIO GENERAL INSURANCE

Department : Marketing – Liability Insurance

Project Title: Market Mapping, Client Identification, and Business Development Activities related to Cyber, Crime, and Professional Indemnity Insurance

Qualification: B.E. Mechanical Engineering

Date of Birth: 11-12-2001

STUDENT PROFILE

**PAIKRAO SAKSHI
ASHOK**



SIP Company : SBI GENERAL INSURANCE

Department : (Retail) Motor Underwriting

Project Title: Motor Underwriting: The study of Risk Assessment and Portfolio Management

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 10-06-2000

PARAKH AGRAWAL



SIP Company : BAJAJ GENERAL INSURANCE

Department : Motor claims

Project Title: Fraud Profiling and Trigger-Based Analysis in Motor Insurance Claims

Qualification: BBA Foreign Trade

Date of Birth: 25-09-2001

PIYUSHI AGARWAL



SIP Company : SBI GENERAL INSURANCE

Department : Health underwriting

Project Title: Risk Assessment and Premium Pricing in Group Health Insurance

Qualification: B.Tech Computer Science and Engineering

Date of Birth: 10-03-2001

POOJA KABDOLA



SIP Company : CARE HEALTH INSURANCE

Department : Central operations

Project Title: Analysis of Grievance Redressal System

Professional Qualification: Licentiate (III)

Qualification: BBA Finance

Date of Birth: 23-08-2003

STUDENT PROFILE

**PRADEEP SINGH
BHADORIYA**



SIP Company : ZOOM INSURANCE BROKERS
Department : Speciality line
Project Title: Cyber insurance
Professional Qualification: Licentiate (III)
Qualification: B.Com Commerce
Date of Birth: 15-10-2000

PRADUM KUMAR



SIP Company : GALLAGHER
Department : MARINE CLAIMS
Project Title: Industry Mapping of Marine Claims across Broking, TPA & Carriers thus analysing NVA which is increasing TAT.
Professional Qualification: Licentiate (III)
Qualification: B.A. Political Science and Computer Applications
Date of Birth: 06-12-2001

**PRAJAPAT
BHAVESHKUMAR**



SIP Company : ZOOM INSURANCE BROKERS
Department : Sales and marketing
Project Title: Marketing Research on Particular Segment
Professional Qualification: Licentiate (III)
Qualification: B.Com Accountancy
Date of Birth: 19-08-2002

PRASANTA GOUD



SIP Company : UPSURE
Department : Insurance Broking & MSME Markets
Project Title: MSME Insurance Market Opportunity in Odisha and Feasibility Study for UpSure Insurance Brokers
Professional Qualification: Licentiate (III)
Qualification: B.Com Banking and Accounting
Date of Birth: 12-03-2001

STUDENT PROFILE

PRATHAM JAIN



SIP Company : IFFCO TOKIO GENERAL INSURANCE

Department : Broker

Project Title: Role of Technology in Transforming Underwriting Practices and Risk Assessment in General Insurance

Professional Qualification: Licentiate (III), CA Foundation

Qualification: B.Com General

Date of Birth: 06-02-2004

PRATIK SAHA



SIP Company : TATA AIG

Department : SME

Project Title: Mapping all 300 occupancies to raw materials and finished goods

Qualification: B.Tech Chemical Engineering

Date of Birth: 16-07-1999

PRATIK SUBHASH PRADHAN



SIP Company : LNG INSURANCE BROKERS

Department : Corporate Sales

Project Title: Industrial insurance portfolio analysis and business opportunity identification

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 26-06-2003

PRATIK WAGHMARE



SIP Company : LNG INSURANCE BROKERS

Department : Corporate Sales

Project Title: Corporate Client Prospecting and Insurance Solutions Analysis

Qualification: B.E. Civil Engineering

Date of Birth: 17-10-1999

STUDENT PROFILE

PRATYUSH JAIN



SIP Company : VALUE MOMENTUM

Department : Underwriting WorkBench

Project Title: Underwriting Workbench
Modernization: Conceptualizing an AI-Assisted
Framework for Specialty Lines of Business.

Professional Qualification: Associate (III), CA
Foundation

Qualification: B.Com Commerce

Date of Birth: 08-12-2003

PRITI PODDAR



SIP Company : TATA AIG

Department : Product & Strategy- Consumer
Business

Project Title: Revisiting current motor add-ons
marketability and devising new ones (if required)

Professional Qualification: Licentiate (III)

Qualification: BBA LLB (Hons.) Corporate Law

Date of Birth: 17-07-2000

**PRIYANSHI
DHARMESH GANDHI**



SIP Company : ACE INSURANCE BROKERS

Department : Employee Benefit

Project Title: Utilization and Claims Analysis in
Group Medical Insurance for Underwriting
Decision-Making

Professional Qualification: Licentiate (III), CA
Foundation

Qualification: B.Com Accountancy

Date of Birth: 23-01-2003

PRIYANSHU GUPTA



SIP Company : BAJAJ GENERAL INSURANCE

Department : Enterprise Partner

Project Title: Role of Artificial Intelligence in
Transforming Sales, Agent Productivity, and
Organizational Efficiency at Bajaj General
Insurance

Professional Qualification: Licentiate (III)

Qualification: B.Com (Hons.) Financial Markets
Management

Date of Birth: 07-06-2002

STUDENT PROFILE

RAHUL BHANDERIYA



SIP Company : IFFCO TOKIO GENERAL INSURANCE

Department : Marketing and Sales

Project Title: Customer Acquisition and Retention Strategies for Health Insurance Products: A Study of IFFCO Tokio

Qualification: B.Sc. (Hons.) Botany

Date of Birth: 28-04-2002

RAKSHIT RAJ



SIP Company : FIRST POLICY INSURANCE BROKERS

Department : Marine

Project Title: Marine War Risk Cover

Professional Qualification: Licentiate (III)

Certification: ACET

Qualification: M.A. History

Date of Birth: 12-09-2000

RAKTIM ROY



SIP Company : BAJAJ GENERAL INSURANCE

Department : Corporate Communications

Project Title: Channel Marketing (Bancassurance) – content development, stakeholder coordination, creative execution to support partner banks

Qualification: B.Com (Hons.) General

Date of Birth: 07-07-2000

RAMIT SINGH



SIP Company : PLUM

Department : Non-Employee Benefits

Project Title: To prepare a handbook of Non-Employee Benefit insurance products using visual narratives for simplification of Insurance concepts.

Professional Qualification: Associate (III)

Qualification: M.A. Political Science

Date of Birth: 11-09-1998

STUDENT PROFILE

**RATHOD KARAN
VINODKUMAR**



SIP Company : InRisk LABS

Department : Acturial Analysis

Project Title: Renewable Energy Package Insurance

Qualification: M.E. Electrical Engineering

Date of Birth: 06-08-2002

RIJU ROY CHOWDHURY



SIP Company : KIWI GENERAL INSURANCE

Department : Commercial Business

Project Title: Financial Statement Analysis and Credit Risk Profiling:A Systematic Approach to Operational Risk Rating (ORR) in Surety Insurance

Qualification: B.Com (Hons.) Accounting and Finance

Date of Birth: 05-11-2000

RISHABH RUNDLA



SIP Company : IFFCO TOKIO GENERAL INSURANCE

Department : Motor Underwriting & Operations

Project Title: Feasibility Analysis of Straight-Through Processing (STP) for Standard Risks in Motor Insurance Underwriting

Qualification: B.Sc. Computer Applications

Date of Birth: 24-12-2002

RISHABH THAKUR



SIP Company : ACE INSURANCE BROKERS

Department : EMPLOYEES BENEFITS

Project Title: Modular Employee Benefits Product Development

Professional Qualification: Licentiate (III)

Qualification: B.A. English (Hons.)

Date of Birth: 07-11-1999

STUDENT PROFILE

RITAM MAJUMDAR



SIP Company : UPSURE

Department : Circular Economy & Sustainable Finance Division

Project Title: Feasibility and IPO-readiness assessment of an integrated e-waste recycling and recycled plastic manufacturing cluster at Paradip, Odisha

Professional Qualification: Licentiate (III)

Qualification: B.Tech Computer Science and Engineering

Date of Birth: 17-06-1999

RITAM ROY CHOWDHURY



SIP Company : HDFC ERGO

Department : Specialty Underwriting

Project Title: Research on New offerings/VAS in market in Specialty lines of insurance

Qualification: B.Tech Civil Engineering

Date of Birth: 19-11-1998

ROHAN PRAMOD PATIL



SIP Company : VALUE MOMENTUM

Department : Underwriting Workbench

Project Title: Underwriting Workbench Modernization: Conceptualizing an AI-Assisted Framework for Specialty Lines of Business.

Qualification: B.E. Computer Engineering

Date of Birth: 14-11-2001

RUCHA SHINDE



SIP Company : MAHINDRA INSURANCE BROKERS LTD.

Department : Reinsurance broking

Project Title: Cyber Reinsurance- India opportunities

Professional Qualification: Licentiate (III)

Qualification: B.Tech Electronics and Telecommunication Engineering

Date of Birth: 17-06-2002

STUDENT PROFILE

RUNVEER SURWADE



SIP Company : INTERLINK INSURANCE & REINSURANCE BROKING PVT. LTD

Department : Reinsurance

Project Title: Market Research on Far Eastern Countries.

Qualification: B. Arch. Architecture and Planning

Date of Birth: 29-10-2000

**SAHIL SURESH
SANJANA SHINDE**



SIP Company : LNG INSURANCE BROKERS

Department : Corporate Sales

Project Title: Industrial insurance portfolio analysis and business opportunity identification

Qualification: B.Sc Chemistry

Date of Birth: 04-11-2002

SAKSHI MORE



SIP Company : ACE INSURANCE BROKERS

Department : Liability insurance

Project Title: Comparative study of liability claims in India vs global market

Qualification: B.Tech Agricultural Engineering

Date of Birth: 19-05-2002

SAKSHI PANCHAL



SIP Company : AGGNE

Department : Business Analyst

Project Title: Comparison between commercial package policy – India vs USA

Professional Qualification: Licentiate (III)

Qualification: BCA

Date of Birth: 14-03-2004

STUDENT PROFILE

SANDEEP KUMAR SAINI



SIP Company : GRAND THORNTON
Department : Transformation Consulting
Project Title: Multi Hazard Risk Assessment
Qualification: B.E. Mechanical Engineering
Date of Birth: 18-03-1998

SANKALP ROY



SIP Company : GISA ADVISORY PVT LTD
Department : Sales
Project Title: Bridging Sales and Technology:
Analyzing Digital Strategies for Client Acquisition
and Process Efficiency at GISA Insurance
Qualification: B.Com Statistics
Date of Birth: 09-05-2000

SANKET MHASKE



SIP Company : NATIONAL INSURANCE
ACADEMY
Department : Sales
Project Title: Identifying, Surveying and meeting
with corporate entities in pune region and gap
analysis
Qualification: B.Tech Computer science
Date of Birth: 27-04-2000

SANKET RAJESH PATIL



SIP Company : HOWDEN INSURANCE
BROKERS INDIA
Department : Trade Risk, Political Risk, Surety
Solutions
Project Title: Support the development of the
surety business by expanding market presence
engaging government stakeholders and evaluating
our competitive landscape in India
Professional Qualification: Associate (III)
Certification: ACET
Qualification: B.Sc. Chemistry
Date of Birth: 14-05-2001

STUDENT PROFILE

SARVAGYA RAI



SIP Company : SBI GENERAL INSURANCE

Department : Motor Claims Investigation

Project Title: Benchmarking and Improvement in Motor Claims

Professional Qualification: Licentiate (III)

Certification: ACET

Qualification: B.Sc. (Hons.) Physics

Date of Birth: 21-10-2001

SATYAM THAKUR



SIP Company : InRisk LABS

Department : Actuary

Project Title: Pet Insurance- Research, Design, and Development of product in Indian Landscape

Professional Qualification: Licentiate (III)

Qualification: B.Tech Electronics and Communication

Date of Birth: 03-07-1999

SAUMYA VIJAY SHENDE



SIP Company : POLICYGRACE INSURANCE BROKING

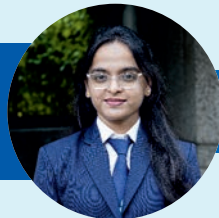
Department : Sales and marketing

Project Title: On boarding of new clients

Qualification: B.E Electronics and Communication

Date of Birth: 12-09-2000

SHALVI SHETE



SIP Company : TATA AIG

Department : Agency Health

Project Title: Profitable growth of retail health in ROM

Qualification: BBA Finance

Date of Birth: 02-11-2002

STUDENT PROFILE

SHASHANK PATIL



SIP Company : FINSALL

Department : Operations

Project Title: Improving the procedure of premium financing

Qualification: BBA General

Date of Birth: 06-07-2002

SHASHWAT KUMAR



SIP Company : HERO INSURANCE BROKING

Department : Sales

Project Title: Identification of Large Corporate Accounts and Decision Maker Mapping for Corporate Insurance Solutions and Identification of companies having Estimated Premium Potential of ₹10 Lakhs to ₹1 Crores.

Professional Qualification: Licentiate (III)

Qualification: B.Sc. (Hons.) Physics

Date of Birth: 15-12-2001

SHELKE SUNIT SAYRAM



SIP Company : MAHINDRA INSURANCE BROKERS LTD.

Department : Corporate M&M

Project Title: Project Insurance and Add On Cover to be available and Project type wise recommendation with rationale

Professional Qualification: Fellow (III)

Qualification: PGDM Data Science and AI

Date of Birth: 28-04-2000

SHIVAM SAINI



SIP Company : MARSH INDIA BROKERS

Department : Risk Management Practice

Project Title: AI Powered Comparison and Onboarding RMP System

Professional Qualification: Licentiate (III)

Qualification: B. Com (Hons)

Date of Birth: 19-02-2003

STUDENT PROFILE

SHIVAM TALATULE



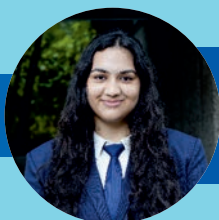
SIP Company : GRAND THORNTON
Department : Transformation Consulting: DigiGov
Project Title: Disaster Risk Management for the State of Assam
Qualification: BBA Finance
Date of Birth: 27-08-2001

SHIVANI GUPTA



SIP Company : VALUE MOMENTUM
Department : UK Vertical
Project Title: AI-powered embedded insurance
Professional Qualification: Licentiate (III)
Qualification: BBA Finance
Date of Birth: 05-01-2004

SHREYA SHANKAR



SIP Company : MAHINDRA INSURANCE BROKERS LTD.
Department : Corporate Business Solutions
Project Title: Marine Insurance- Challenges and Growth
Qualification: B.A. (Hons.) History
Date of Birth: 10-11-1999

SHREYA SINGH



SIP Company : POLICYGRACE INSURANCE BROKING
Department : Client Onboarding and Underwriting
Project Title: Client Onboarding and Underwriting
Qualification: B.Com MM, HRM
Date of Birth: 02-07-2003

STUDENT PROFILE

SHREYAS TULPULE



SIP Company : HOWDEN INSURANCE
BROKERS INDIA

Department : Liability & Special Risk

Project Title: Insurance solutions in BFSI sector
and Specie Insurance

Professional Qualification: Licentiate (III)

Qualification: B.E. Information Technology

Date of Birth: 15-08-2000

SHREYASH
MUKESH VARMA



SIP Company : PRUDENT INSURANCE
BROKERS

Department : Reinsurance

Project Title: Building a reinsurance enabled risk
transfer model for battery energy storage system :
underwriting, claims, capacity and product
innovation

Professional Qualification: Licentiate (III)

Qualification: B.Pharm

Date of Birth: 22-04-2002

SHREYASH SHENDE



SIP Company : BAJAJ GENERAL INSURANCE

Department : Engineering underwriting

Project Title: Artificial Intelligence in Engineering
Insurance: A study of Risk Assessment and
Underwriting efficiency

Qualification: B.Sc. Microbiology

Date of Birth: 24-06-2002

SHUBHAM KUMAR



SIP Company : ACE INSURANCE BROKERS

Department : Reinsurance

Project Title: MunicRe, outline all the clauses
needed for the tunnel construction

Certification: ACET

Qualification: B.A. Humanities

Date of Birth: 25-02-2000

STUDENT PROFILE

SHUBHAM MADHAV BHARTI



SIP Company : ASPIRE INSURANCE BROKERS

Department : Reinsurance

Project Title: Developing GIFT City into a Global Reinsurance Hub: An Assessment of Regulatory Competitiveness, Market Opportunities, Operational Challenges, and Strategic Imperatives

Professional Qualification: Licentiate (III)

Qualification: B. Com

Date of Birth: 03-08-2001

SHWETA TIWARI



SIP Company : EDME INSURANCE BROKERS

Department : Corporate Sales

Project Title: A Strategic Competitive Positioning Analysis of Edme Insurance Brokers Ltd. in the Corporate Insurance Broking Sector: Assessing Strengths, Weaknesses, and Market Differentiators

Professional Qualification: Associate (III)

Qualification: B.A. (Hons.) Political Science

Date of Birth: 08-05-2000

SIDDHARTH SARKAR



SIP Company : MAHINDRA INSURANCE BROKERS LTD.

Department : Non M&M (Non Captive) Corporate Business Solutions

Project Title: "1. Reaching out to M&M Dealers and database building . 2. Create a tool for Evaluate insurers across parameters: pricing, claims TAT, underwriting flexibility, service quality . This is to be done for all product classes"

Professional Qualification: Associate (III)

Qualification: Bachelor's of Economics and Finance (B.EconFin)

Date of Birth: 23-02-2002

SOUMIK PAUL



SIP Company : HDFC ERGO

Department : Broking team - Corporate Business Group (CBG)

Project Title: Competitor Broker Analysis

Qualification: B.Sc. (Hons.) Chemistry

Date of Birth: 03-01-2002

STUDENT PROFILE

SRISHTI SINGH



SIP Company : KIWI GENERAL INSURANCE

Department : Marine Cargo and Hull

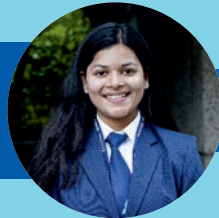
Project Title: Market Research and Product launch of Marine Cargo and Hull.

Professional Qualification: Licentiate (III)

Qualification: M.A. Sociology

Date of Birth: 22/10/1999

SUHANI SHRIVASTAVA



SIP Company : VALUE MOMENTUM

Department : U.K Vertical

Project Title: Parametric Insurance 2.0: A Data-Driven Framework for Integration Across Climate, Energy Systems, and Demand Dynamics

Professional Qualification: Associate (III)

Qualification: B.Sc. Biotechnology

Date of Birth: 08/05/2003

SUKRITI TIWARI



SIP Company :MAHINDRA INSURANCE BROKERS LTD.

Department : Corporate (non-M&M)

Project Title: Benchmark insurance covers (EB, Property & Liability) for 30–50 corporates in one sector (Manufacturing, IT, Pharma, Logistics, infra).

Professional Qualification: Licentiate (III)

Qualification: B.Tech Civil Engineering

Date of Birth: 11/07/2001

SUMIT KUMAR MANDAL



SIP Company : InsureMO

Department : InsureMO Business - Global

Project Title: API as the Key to Data Availability and AI Enablement

Professional Qualification: Licentiate (III)

Qualification: BCA Computer Applications

Date of Birth: 31/01/2001

STUDENT PROFILE

SUNIL CHAMRIA



SIP Company : CARE HEALTH INSURANCE

Department : Digital

Project Title: A Comparative Analysis of Digital Health Insurance Products: Distribution Strategies and Market Penetration in Care Health Insurance

Professional Qualification: Licentiate (III)

Qualification: B.com Banking and Insurance

Date of Birth: 18/08/2003

SUNNY SHARMA



SIP Company : HDFC ERGO

Department :Trade Credit and Surety

Project Title: Scope of Trade credit and Surety Insurance in SME /MSME

Professional Qualification: Licentiate (III)

Qualification: B.Com Finance

Date of Birth: 22/01/2001

SUNNY TYAGI



SIP Company : EDME INSURANCE BROKERS

Department : Reinsurance Treaty

Project Title: High potential lines of business in Latin America For Edme .

Professional Qualification: Licentiate (III)

Qualification: B.A. (Hons.) Spanish Language and Literature

Date of Birth: 08/01/2002

SUPRATIK MITRA



SIP Company : ACE INSURANCE BROKERS

Department : Employee Benefits (EB Placement)

Project Title: OPD offering Assessment and Benchmarking-reviewing brokers,insurers,provider websites and meeting TPAS. Insurer and TPA capability Map.

Professional Qualification: Licentiate (III)

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 15/06/2000

STUDENT PROFILE

TANISHA KALRA



SIP Company : IFFCO TOKIO GENERAL INSURANCE

Department : Commercial Underwriting

Project Title: A targeted benchmarking study evaluating IFFCO Tokio's specific risk-appetite metrics, loss trajectories, and cost structures against market competitors to identify margin optimization opportunities

Qualification: B.A. (Hons.) Economics

Date of Birth: 19/01/2002

TANISHA RATHORE



SIP Company: VALUEMOMENTUM

Department: BA (underwriting)

Project Title: Real-time AI-driven Underwriting (STP + Alternative Data)

Professional Qualification: Associate (III)

Qualification: BBA Hospital Administration

Date of Birth: 15/08/2002

TANISHQ PATEL



SIP Company : HDFC ERGO

Department : Product Development

Project Title: Retail Product Research

Professional Qualification: Associate (III)

Qualification: B.Tech Instrumentation and Control

Date of Birth: 24/08/2001

TEJAS SANJAY PATIL



SIP Company : YARAB TECHNOLOGIES

Department : Underwriting

Project Title: Risk assessment for reinsurance

Professional Qualification: Licentiate (III), CA Foundation

Qualification: B.Com Cost and Works Accounting

Date of Birth: 22/10/2002

STUDENT PROFILE

TEJASWI BANDARU



SIP Company : GALAXY HEALTH INSURANCE

Department : Claims and Products

Project Title: A Cross functional approach for Balancing Product Complexity, Empathetic Claims Management and Digital Ecosystems Enhancement

Professional Qualification: Associate (III)

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 03/03/2002

TEKUMALLA SHIVA
KIRAN



SIP Company : BAJAJ GENERAL INSURANCE

Department : Motor dealer

Project Title: Motor dealer renewal business and relationship management

Professional Qualification: Associate (III)

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 08/08/2002

UMANG DWIVEDI



SIP Company : VALUE MOMENTUM

Department : Emerging Tech

Project Title: Global InsurTech Startup Scouting and Prioritization Framework for Insurance Distribution Transformation.

Professional Qualification: Licentiate (III)

Qualification: B.A. Political Science & History

Date of Birth: 03/04/2002

UNNATI SWAMI



SIP Company : BAJAJ GENERAL INSURANCE

Department : Enterprise Partner

Project Title: Role of Artificial Intelligence in Transforming Sales, Agent Productivity, and Organizational Efficiency

Professional Qualification: Licentiate (III)
Foundation

Qualification: B.Sc. Botany

Date of Birth: 21/09/2000

STUDENT PROFILE

UTKARSH GUPTA



SIP Company : ACE INSURANCE BROKERS

Department : Direct sales

Project Title: Risk, Claims and Insurance Analysis of India's Transport Infrastructure Sector

Certification: UGDCA (Under Graduate Diploma In Computer Applications)

Qualification: B. Com (Hons)

Date of Birth: 04/06/2004

VADLA VINAY KUMAR ACHARI



SIP Company : CHOLA MANDALAM MS GIC

Department : Commercial Claims

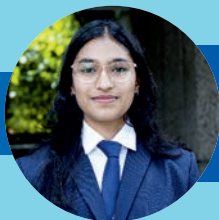
Project Title: A Gap Analysis of the Insurance Claims Process: Identifying Friction Points and Strategic Recommendations to Drive Customer Satisfaction

Professional Qualification: Associate (III)

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 15/01/2001

VAGISHA GUPTA



SIP Company : MAHINDRA INSURANCE BROKERS LTD.

Department : Corporate Business Solutions

Project Title: 1. Development of an AI-Based Risk Mapping and Policy Gap Analysis Toolkit 2. Corporate Lead Generation and Client Meeting Coordination with 150 New Businesses 3. Weekly In-Person Corporate Prospecting and Business Meeting Acquisition Initiatives

Qualification: B.Sc. Geology

Date of Birth: 18/04/2003

VAISHNAVI UPADHYAY



SIP Company : MARSH INDIA BROKERS

Department : Finpro

Project Title: Risk Management in FIIs

Professional Qualification: Licentiate (III)

Qualification: B.Com Banking and Finance

Date of Birth: 21/08/2001

STUDENT PROFILE

**VEDANT GULAB
AMBRALE**



SIP Company : HOWDEN INSURANCE
BROKERS INDIA

Department : Liability and Speciality risks

Project Title: Granular profiling in manufacturing
and life science risk

Certification: A1 GERMAN

Qualification: B.Com General

Date of Birth:19/11/2001

VIDHI SHARMA



SIP Company : ZOOM INSURANCE BROKERS

Department : Placement

Project Title: A Study of Placement Strategies in
the Corporate Insurance Broking Industry

Professional Qualification: Licentiate (III)
Foundation

Qualification: B.Sc. (Hons.) Computer Science

Date of Birth: 15/10/2003

VIMAL SAHAY



SIP Company : CAPGEMINI INDIA

Department : Insurance

Project Title: Dynamic pricing using ML

Professional Qualification: Licentiate (III)

Qualification: B.Pharm

Date of Birth: 31/12/1999

VINAY KUMAR SHUKLA



SIP Company : SWISS RE

Department : Reinsurance

Project Title: Catnat analysis and costing for
DMRC

Qualification: B.E. Mechanical Engineering

Date of Birth: 04/04/1998

STUDENT PROFILE

VINAYAK SHARMA



SIP Company : IFSCA

Department : Insurance

Project Title: MGA regulation, ILS regulation, Chinese reinsurance market

Professional Qualification: Licentiate (III)

Qualification: B.Com General

Date of Birth: 15/03/2005

VIVEK KADAM



SIP Company : MAHINDRA INSURANCE BROKERS LTD.

Department : Reinsurance

Project Title: Surety Reinsurance - Opportunities in India

Professional Qualification: Licentiate (III) Foundation

Qualification: B.Com Cost and Works Accounting

Date of Birth: 24/01/2002

YADAV ADVAIT ANILKUMAR



SIP Company : BAJAJ GENERAL INSURANCE

Department : Product Development

Project Title: Professional 360: Building Need-Based Insurance Ecosystems for Emerging Professionals and MSMEs.

Professional Qualification: Licentiate (III)

Qualification: B.Tech Agricultural Engineering

Date of Birth: 26/04/2000

YASH SURATWALA



SIP Company : ACE INSURANCE BROKERS

Department : Direct Sales

Project Title: Sectoral Risk Assessment and Insurance Optimization: A Comparative Study of Dominant Industries in Gujarat and Rajasthan

Professional Qualification: Licentiate (III)

Qualification: BBA General

Date of Birth: 29/10/2003

STUDENT PROFILE

YASHASVI JAIN



SIP Company : VALUEATTICS REINSURANCE

Department : Underwriting

Project Title: Market Mapping

Professional Qualification: Licentiate (III)

Qualification: BBA Finance

Date of Birth: 18/10/2004

PRESTIGIOUS RECRUITERS

INTERNATIONAL COMPANIES

Orient Insurance PJSC

Qatar Insurance Company

LIFE INSURANCE COMPANIES

Aviva Life Insurance Company

Bajaj Life Insurance Company

Future Generali Life Insurance Company

HDFC Life Insurance Company

ICICI Prudential Life Insurance Company

IndiaFirst Life Insurance Company

Kotak Life Insurance Company

Pramerica Life Insurance Company

SBI Life Insurance Company

TATA AIA Life Insurance Company

GENERAL INSURANCE COMPANIES

Bajaj General Insurance Company

Chola MS General Insurance Company

Digit Insurance Company

Future Generali General Insurance Company

HDFC ERGO General Insurance Company

ICICI Lombard General Insurance Company

IFFCO Tokio General Insurance Company

Kshema General Insurance Company

Liberty General Insurance Company

Magma HDI General Insurance Company

Royal Sundaram General Insurance Company

SBI General Insurance Company

TATA AIG General Insurance Company

Universal Sompo General Insurance Company

Zurich Kotak General Insurance Company

STAND-ALONE HEALTH INSURANCE COMPANIES

Aditya Birla Health Insurance Company

Care Health Insurance Ltd.

Galaxy Health Insurance

ManipalCigna Health Insurance Co. Ltd.

IT & CONSULTING

Accenture Technology

Accenture Strategy & Consulting

Atos Syntel

Capgemini Technology

Cogitate Technology Solutions

Cognizant Consulting

Cognizant Technology

Expleo

Guidewire

IBM

Infosys BPM

Infosys Technology

Intellect Design

LTI Mindtree

Marsh McLennan

Monecept

Valuemomentum

INSURTECH

Roadzen

Bluepineapple

BANKS

AU Small Finance Bank

INSURANCE BROKERS

Anand Rathi Insurance Brokers Ltd.

Alliance Brokers

AON India Insurance Brokers Pvt. Ltd.

Beacon

Choice Insurance

Edme Insurance Brokers Pvt. Ltd.

First Policy Insurance Brokers Pvt. Ltd.

Gallagher Insurance Brokers Pvt. Ltd.

Howden Insurance Brokers Pvt. Ltd.

Insurance Dekho

Mahindra Insurance Brokers Ltd.

Marsh India Insurance Brokers Pvt. Ltd.

KM Dastur

PB Partners

Policy Bazaar Insurance Brokers Pvt. Ltd.

Prudent Insurance Brokers Pvt. Ltd.

Salasar Services Insurance Brokers Pvt. Ltd.

Unilight Insurance Brokers Pvt. Ltd.

Plum

Unison BrokersWTW

REINSURANCE

Swiss Re

Valueattics

INSURANCE VERTICALS

Finsall Resources Pvt. Ltd.

Gallagher COE

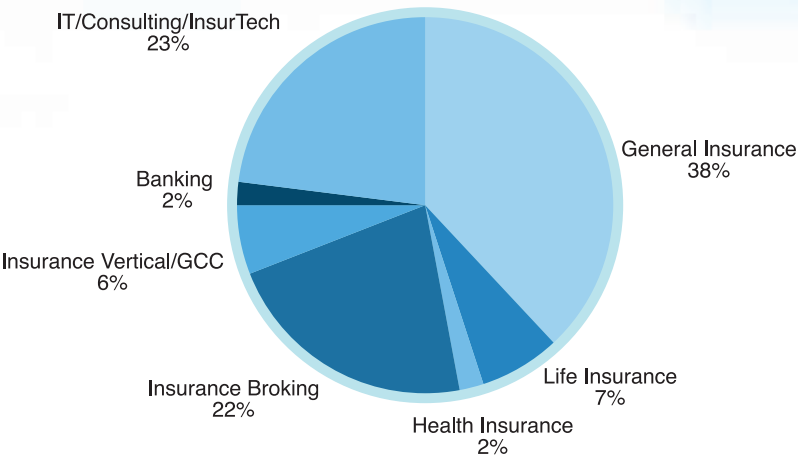
InRisk Labs

Reliance Industries Ltd.

RMS

The Cigna Group

PLACEMENT STATISTICS 2024-26



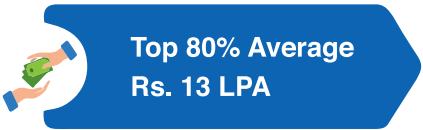
Highest Package
Rs. 38.18 LPA



Average Package
Rs. 12.17 LPA



Median Package
Rs. 11.7 LPA



Placement



Recruiters
31



PPOs Offered
50



Alumni Network
1600 +



Global Alumni
200 +



100% Placement
since Inception

CORPORATE RELATION & PLACEMENTS

Placement Support at NIA

At NIA, the Placement Office serves as a vital bridge between the corporate world and the Academy. Headed by the Placement Chairperson and supported by a dedicated Chief Placement Officer, the office oversees all placement-related activities. Under the guidance of the Faculty Placement Committee and in collaboration with the Student Placement Committee, the Placement Office ensures seamless coordination of Summer Internships and Campus Recruitment Programs.

The office actively engages with potential employers, organizing Pre-Placement Talks, Group Discussions, and Personal Interviews on campus. It also provides all necessary support to ensure a smooth and effective placement experience for both recruiters and students.

Building a Strong Campus Presence

The recruitment process reaches its full potential when students and recruiters engage in meaningful interactions. NIA offers a platform where recruiters can effectively communicate opportunities, showcase their organization, and better understand our student's aspirations and profiles, fostering stronger career alignments.

Conferences and Workshops

NIA regularly hosts conferences, workshops, guest lectures, panel discussions, and speaker series, creating valuable opportunities for academic and professional interactions between students and industry leaders. These initiatives strengthen recruiter-student engagement and help organizations maintain ongoing relationships with the NIA talent pool.

Pre-Placement Talks

Pre-Placement Talks offer recruiters a forum to present their organization's vision, mission, values, and work culture. These sessions give students essential insights into the company, aiding them in making well-informed career choices.

Customized and mutually convenient Pre-Placement Talks can be arranged through the Placement Office.



CORPORATE RELATION & PLACEMENTS



Mr. Amit Misra,
Chair Professor, General Insurance,
Chairperson, Placement Committee



Dr. Vaishali Bhambure
Chief Placements & Compliance Officer
Mob.: 9850174777
Email Id : vabhambure@niapune.org.in



Anmol Arora
95882 60326



Gaurav Jebale
70384 47771



Madhuli Pangavhane
91301 62937



Jitesh Seshan
94448 13819



Nupur Parikh
63760 90836



Priti Poddar
62043 14240



Soumik Paul
83729 28845



Suhani Shrivastava
90092 26399



Vidhi Sharma
97540 05081



Vivek Kadam
78877 89631

PLACEMENTS E-mail
placements@niapune.org.in



ACADEMIC GATE

LIBRARY
ADMISSION
OFFICE

